



# Group FY 2025 Results Presentation

05 February 2026



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This presentation includes both accounting data (based on financial accounts) and internal managerial data (which are also based on estimates).

Mr. Gianpietro Val, as the manager responsible for preparing the Bank's accounts, hereby states pursuant to Article 154-bis, paragraph 2 of the Financial Consolidated Act that the accounting data contained in this presentation correspond to the documentary evidence, corporate books and accounting records.

# Methodological Notes

The balance sheet and income statement schemes contained in this news document have been reclassified along management criteria in order to provide an indication on the Group's overall performance based on more easily understandable aggregate operating and financial data. These layouts have been prepared based on the financial statement layouts indicated in the Bank of Italy's Circular no. 262/2005 and following updates.

- Following the public tender offer launched on Anima Holding S.p.A. (Anima) in November 2024 by the Banco BPM Group, through Banco BPM Vita, on 11 April 2025 the transaction was completed reaching an interest of 89.949% of the share capital of Anima, vs a stake of 21.973% already held in Anima before the launch of the Offer. In light of this, full Anima's contribution to the income statement is reported in the consolidated financial statements, line by line, in the second quarter of 2025. With regard to the first quarter of 2025, the related economic contribution - when the 21.973% stake was classified as an associate - is instead included in the reclassified income statement item 'Result of investments measured at equity'.

In light of the above, in this presentation, the following P&L data are reported with regard to 2025

- 2025 Like-for-Like**, which represents Anima's contribution to the group's P&L as if the offer had not been completed, i.e. maintaining the income statement contribution equivalent to the 21.973% stake and represented within item 'Result of investments measured at equity' also in the second and third quarter of 2025. This view has been prepared for the sake of better comparability with the previous quarters.
- 2025 Stated**, which is the effective contribution of Anima to the group's P&L, considering the perfection of the transaction in Q2 (i.e. full consolidation line by line, in the second and third quarter of 2025 and the contribution of the 21.973% stake within the item 'Result of investments measured at equity' for the first quarter.
- 2025 Proforma**, which considers the contribution of Anima to the group's P&L as if the stake of 89.949% had already been achieved on 1 January 2025, with a consolidation line-by-line for all the nine months. This view has been prepared for the sake of better comparability with the Strategic Plan targets.

Moreover, also the balance sheet figures at 30 June 2025, 30 September 2025 and 31 December 2025 reflect the consolidation of Anima and the allocation of the related goodwill within the intangible assets.

- In 2025, in the reclassified income statement, after the result from ordinary operations, a specific item called 'Corporate restructuring costs, net of taxes' has been created, which includes one-off operating costs incurred for extraordinary transactions that have an impact on the Group's organisational structure (such as the acquisition of control of Anima) or that are part of projects aimed at integrating business combinations completed in previous years - as well as non-recurring charges incurred to protect the interests of the shareholders in relation to the UniCredit public tender offer.
- Starting from 30 June 2025, certain changes have been made to the criteria for aggregating items in the reclassified income statement in order to allow for a better assessment, on an operating basis, of the economic contribution provided by the various operating segments. Specifically:
  - the income components constituting remuneration for structuring and hedging risks on certificates issued, placed or structured by the Group, as well as those relating to remuneration for the sale of derivative hedging contracts to retail and corporate customers, previously reported under 'Net financial income', are now included under 'Net Fees and Commissions';
  - the impact of the realignment of intercompany revenues and costs due to the different recognition criteria adopted by Banco BPM (upfront recognition of distribution fee income) compared to those adopted by the Group's insurance companies (recognition of distribution fee expense over time), previously reported under 'Insurance result', are now recognised as an adjustment to 'Net Fees and Commissions', in line with the consolidated presentation.

Moreover, starting from the third quarter of 2025, the structure of the reclassified income statement has been further modified, with the aim of ensuring greater alignment between the aggregates highlighted therein and those used to comment on the Group's performance.

In order to ensure a like-for-like comparison, the figures for previous periods have therefore been restated, applying the new classification criteria described above.

- The Group capital ratios and data included in this presentation are calculated including the profit and deducting the amount of the dividend determined according to the current regulation. Furthermore, the capital ratios starting from 31 March 2025 are determined in accordance with the new rules set forth in EU Regulation 2024/1623 (known as "Basel 3+") and are therefore not immediately comparable with 2024 data. Finally, it is also noted that, in March 2025, Banco BPM notified the ECB of its intention to exercise the option provided for in Article 468 of EU Regulation No. 575/2013 (CRR), for the period from 1 January 2025 to 31 December 2025; this option allows the exclusion from CET 1 of cumulative unrealised gains and losses as at 31 December 2019, recognised in equity as a change in the valuation reserves of financial assets measured at FVOCI relating to exposures to debt instruments issued by central governments, regional governments or local authorities; **the capital ratios that the Group would have, all other things being equal, if it had not exercised the above option are referred to as 'Fully Phased' for brevity; the capital ratios referred to as 'Phased-in' are calculated by applying the above transitional provisions.**

# Agenda

|          |                                    |           |
|----------|------------------------------------|-----------|
| <b>1</b> | <b>Executive Summary</b>           | <b>5</b>  |
| <b>2</b> | <b>Key Highlights</b>              | <b>11</b> |
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# Executive Summary

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1

# Banco BPM's new business model increasingly supports high and sustainable profitability

**€2.08BN NET INCOME REACHED**  
already in the first year of the Plan....

## 2025 FY RESULTS

## 2025 GUIDANCE

NET  
INCOME

€2.08bn

~€1.95bn

✓ + ~€130m  
overperformance

CET 1  
RATIO PF<sup>1</sup>

13.76%

13% *Plan  
minimum  
threshold*

✓ 76bps  
above threshold

DPS<sup>2</sup>

€1.00

Yield at  
~9%<sup>3</sup>

Organic Capital  
Generation &  
Managerial actions<sup>1</sup>:  
194bps

- Balance dividend<sup>2</sup> = €0.54, 17% higher than €0.46 interim
- ~80% payout ratio → applied to Net Income excluding revaluation of pre-existing Anima stake (€202m)
- Shareholder remuneration 2024/2025: ~€3bn, 50% of Strategic Plan cumulative target already achieved

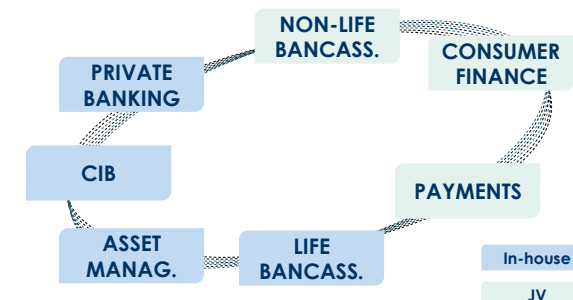
**...SUPPORTED BY ATTRACTIVE  
AND UNIQUE BUSINESS MODEL**

Focused  
presence in  
high-potential  
economic  
areas



• Core market in the  
North of Italy: > 75%  
of branches<sup>4</sup>

Complete and  
diversified  
product  
factories set-up



Solid and  
sustainable  
financial  
profile

31/12/25

Non-NII  
Revenues/  
Revenues<sup>5</sup>

51%

C/I Ratio

46%

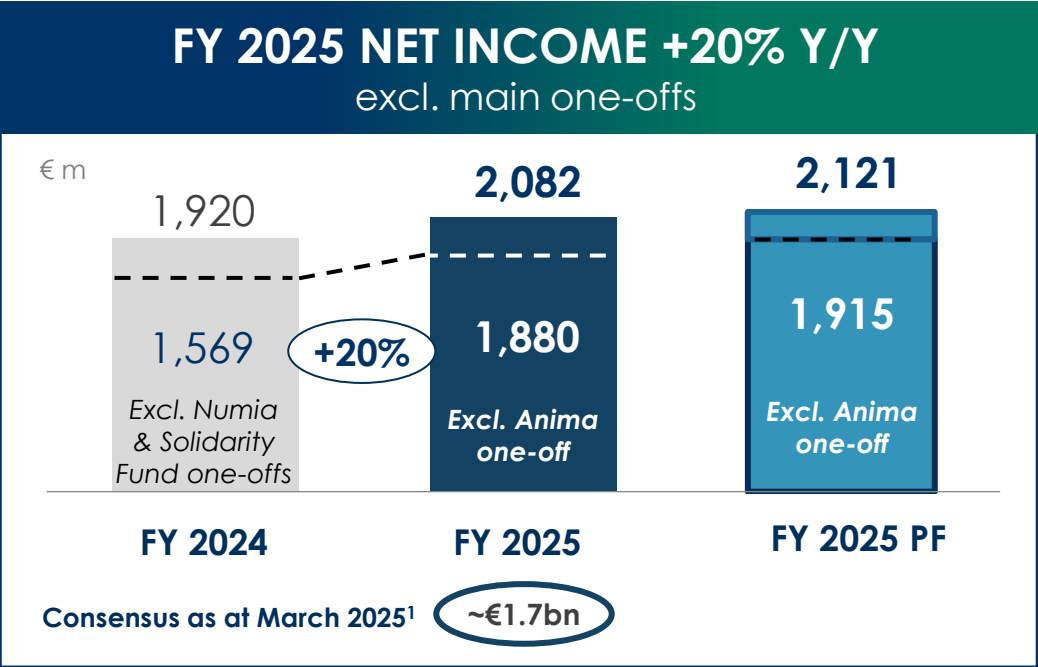
Cost of risk

40bps

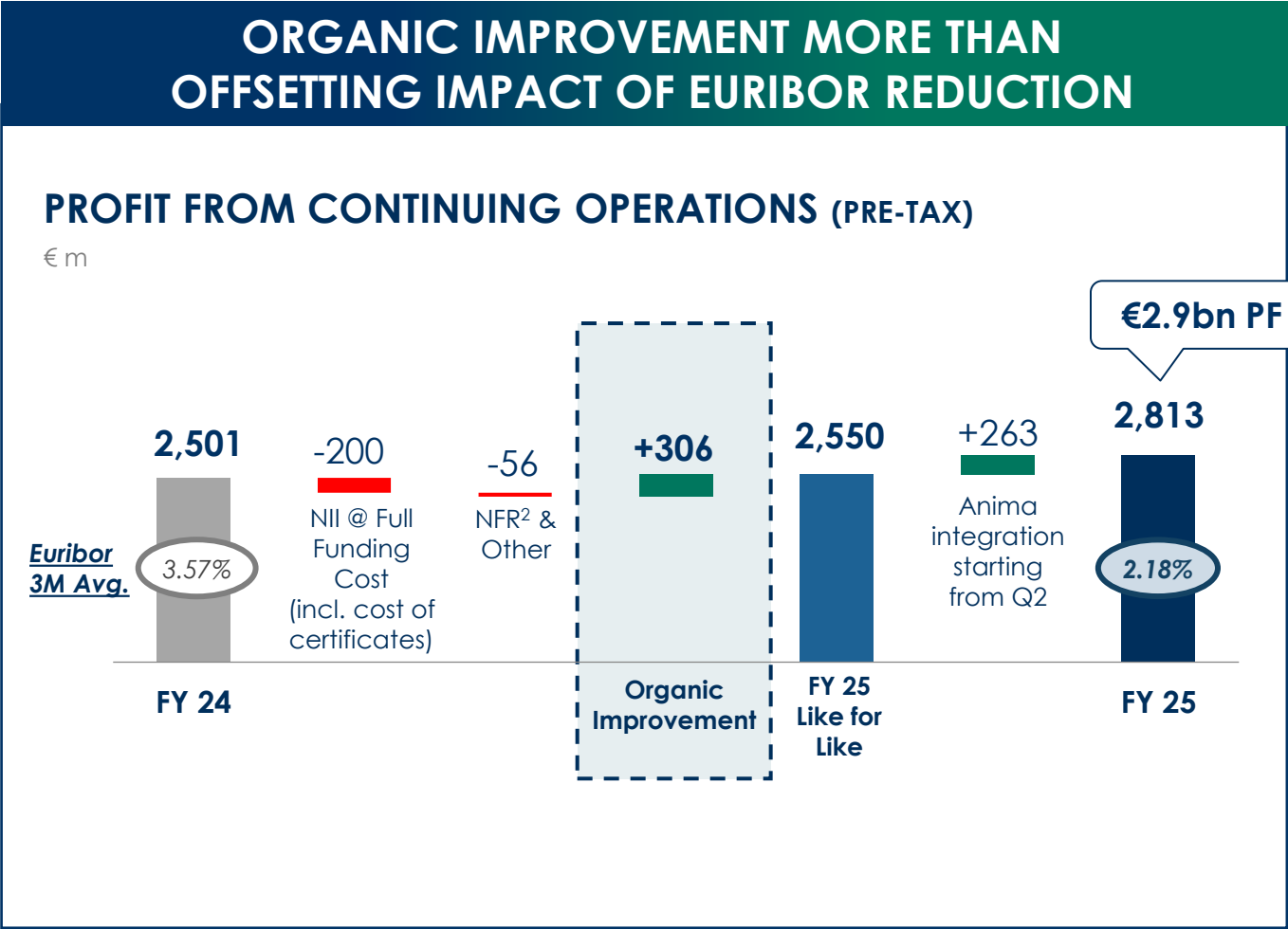
Gross NPE  
ratio

2.2%

# 2025 Net Income >€2.1bn proforma, driven by solid organic growth and Anima integration



|                    | 2024  | 2025 PF | 2027 Target |
|--------------------|-------|---------|-------------|
| ROTE<br>(Adjusted) | 16.0% | 20.4%   | >21%        |
| ROE<br>(Adjusted)  | 14.5% | 15.4%   | >16%        |



# Outstanding economics in 2025

- Increasing contribution from Non-NII components: share on Total Revenues already at target level
- Strong performance in C/I (46%) and CoR (40bps)

## GROWING REVENUES, IMPROVING QUALITY

### TOTAL REVENUES

€ m

### Non-NII revenues on Total Revenues



o/w Net Fees & Commissions<sup>1</sup>

2,055

+21%

2,495

2,629

o/w Income from Associates,  
Insurance, NFR & Other<sup>1</sup>

209

+59%

332

324

2024

2025

2025 PF

5,704

5,955

6,081

+4.4%

40%

47%

49%

51% considering NII  
@ Full Funding Cost<sup>2</sup>

### "Core" Revenues up in Q4 (+4.9%) mostly driven by increasing fees

€ m

1,443

+10

+47

+14

1,513

Q3 25

NII

Fees

Other

Q4 25

+4.9%

## STRONG COST CONTROL

€ m

€2,610m Like for Like  
-1.7% Y/Y

C/I

2,656

2,739

2,782

2024

2025

2025 PF

47%

46%

46%

## SIGNIFICANT DECLINE IN PROVISIONS

€ m

-26.3%

547

403

2024

2025

o/w LLPs

461

397

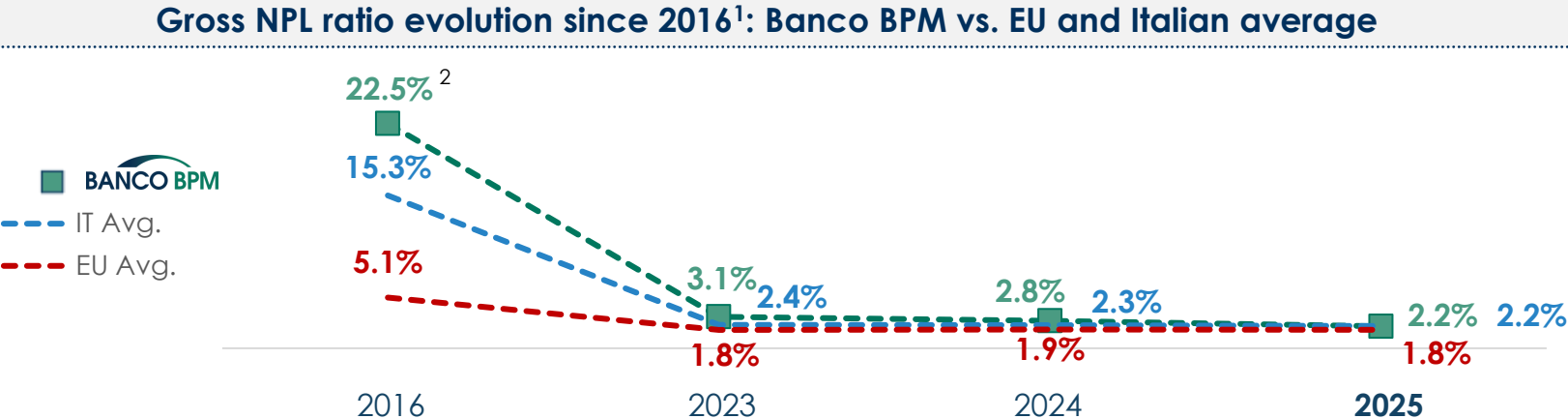
Cost of Risk

46bps

40bps

# Ongoing improvement in credit risk profile

Gross NPL ratio now at Italian level and broadly in line with EU average



NPE stock at record low and material risk mitigation from State Guarantees

- €2.25bn GBV, decreased by €604m in 2025 **-21%** Y/Y
- Net NPE ratio -0.37 p.p. Y/Y **1.2%**
- Zero-Bad Loan bank **0.1%** Net Bad Loan ratio Excl. Bad Loans with State Guarantees

High coverage & low vintage

- Higher NPE Coverage **56%** Excl. NPEs with State Guarantees
- NPE vintage below 2 years for the first time **1.9** Years

Healthy Performing portfolio

- Default rate well below 1% **0.84%** In FY 2025
- Stage 2 loans -€1.1bn GBV in 2025 **8%** Share on Total Performing Loans

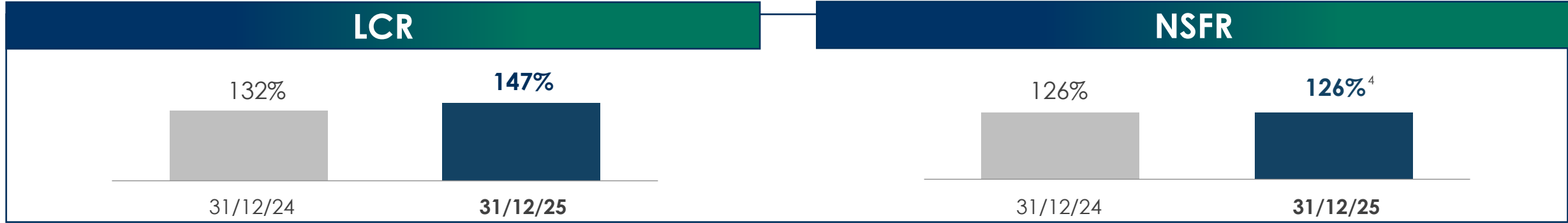
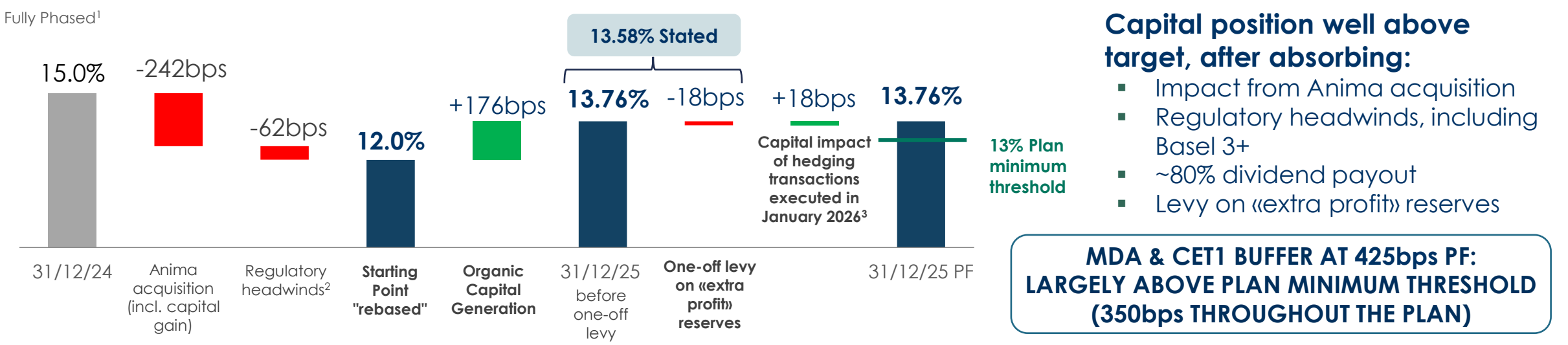
Data as at 31/12/25

Notes: 1. Ratio as per EBA definition. Source for EU and Italian average data: EBA Transparency exercise; reference dates: YE 2016, YE 2023, YE 2024 and 30/09/2025. 2025 data for Banco BPM as at 31 December.  
2. Proforma aggregated data.

# Excellent capital generation: 194bps after absorbing ~€1.5bn of dividends

## Steadily robust Liquidity and Funding

### CET 1 RATIO WELL ABOVE 13% PLAN MINIMUM THRESHOLD



# Key Highlights

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2

# FY 2025 Results: Net income at €2.08bn (>€2.1bn proforma)

| P&L HIGHLIGHTS €m                                  | Q3 25        | Q4 25        | Chg. Q/Q      | FY 24        | FY 25        | Chg. Y/Y     | FY 25 Pro Forma <sup>3</sup> |
|----------------------------------------------------|--------------|--------------|---------------|--------------|--------------|--------------|------------------------------|
| Net interest income                                | 758          | 767          | 1.3%          | 3,440        | 3,127        | -9.1%        | 3,128                        |
| Net fees and commissions                           | 622          | 668          | 7.5%          | 2,055        | 2,495        | 21.4%        | 2,629                        |
| Income from associates                             | 28           | 29           | 3.9%          | 152          | 121          |              | 110                          |
| Income from insurance                              | 35           | 48           | 37.8%         | 116          | 163          |              | 163                          |
| <b>«Core» Revenues</b>                             | <b>1,443</b> | <b>1,513</b> | <b>4.9%</b>   | <b>5,763</b> | <b>5,906</b> | <b>2.5%</b>  | <b>6,030</b>                 |
| Net financial result                               | 10           | -49          |               | -83          | 48           |              | 50                           |
| o/w Cost of certificates                           | -37          | -38          |               | -284         | -167         |              | -167                         |
| o/w Other NFR                                      | 46           | -11          |               | 201          | 215          |              | 216                          |
| Other net operating income                         | 5            | 9            |               | 23           | 1            |              | 1                            |
| <b>Total revenues</b>                              | <b>1,457</b> | <b>1,474</b> | <b>1.1%</b>   | <b>5,704</b> | <b>5,955</b> | <b>4.4%</b>  | <b>6,081</b>                 |
| Operating costs                                    | -691         | -700         | 1.3%          | -2,656       | -2,739       | 3.1%         | -2,782                       |
| <b>Pre-Provision income</b>                        | <b>766</b>   | <b>774</b>   | <b>1.0%</b>   | <b>3,048</b> | <b>3,216</b> | <b>5.5%</b>  | <b>3,298</b>                 |
| Total Provisions                                   | -81          | -159         | 95.2%         | -547         | -403         | -26.3%       | -404                         |
| o/w LLPs                                           | -90          | -142         |               | -461         | -397         |              | -397                         |
| o/w Other provisions <sup>2</sup>                  | 9            | -17          |               | -85          | -6           |              | -7                           |
| <b>Profit from continuing operations (pre-tax)</b> | <b>685</b>   | <b>615</b>   | <b>-10.2%</b> | <b>2,501</b> | <b>2,813</b> | <b>12.5%</b> | <b>2,895</b>                 |
| Taxes                                              | -216         | -141         |               | -789         | -803         |              | -836                         |
| <b>Net profit from continuing operations</b>       | <b>468</b>   | <b>474</b>   | <b>1.2%</b>   | <b>1,712</b> | <b>2,010</b> | <b>17.4%</b> | <b>2,059</b>                 |
| Systemic charges                                   | 0            | -10          |               | -71          | -10          |              | -10                          |
| Minorities                                         | -5           | -8           |               | 0            | -21          |              | -26                          |
| PPA and Other                                      | -13          | -39          |               | 279          | 102          |              | 97                           |
| <b>Net income</b>                                  | <b>450</b>   | <b>417</b>   | <b>-7.3%</b>  | <b>1,920</b> | <b>2,082</b> |              | <b>2,121</b>                 |

## MAIN P&L TRENDS

€ m

Euribor 3M Avg.

FY 23

FY 24

FY 25

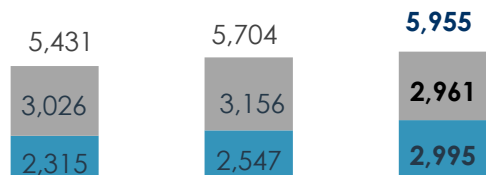
3.47%

3.57%

2.18%

**TOTAL REVENUES**  
+11.5% vs. 2023

■ NII at full funding cost<sup>1</sup>  
■ Other Revenues



-2.2% vs. 2023

**Non-NII<sup>4</sup> Revenues/ Revenues**

43%

45%

50%

51% PF<sup>3</sup>

**COST/INCOME**  
-2 P.P. vs. 2023

48%

47%

46%

**LLPs**  
-29.0% vs. 2023

559

461

397

CoR 54bps

46bps

40bps

**PROFIT FROM CONTINUING OPERATIONS (PRE-TAX)**  
+37.8% vs. 2023

2,041

2,501

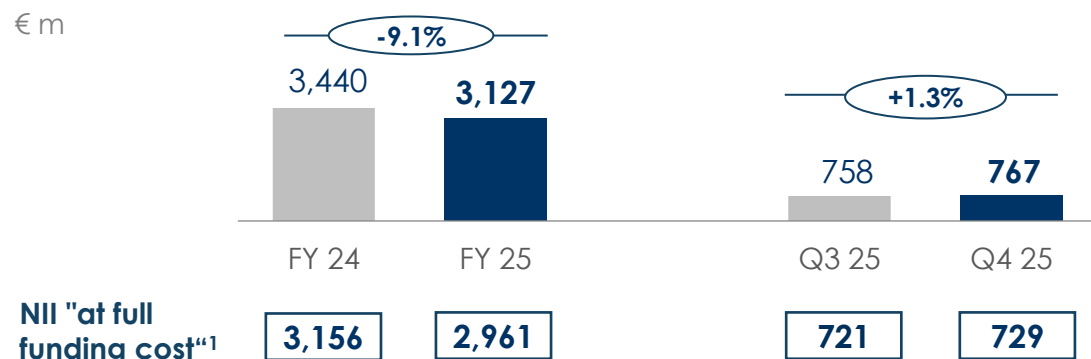
2,813

**+€252M Y/Y IN TOTAL REVENUES DESPITE SHARP EURIBOR DECLINE**  
**+€312M Y/Y IN PROFIT FROM CONTINUING OPERATIONS (PRE-TAX)**

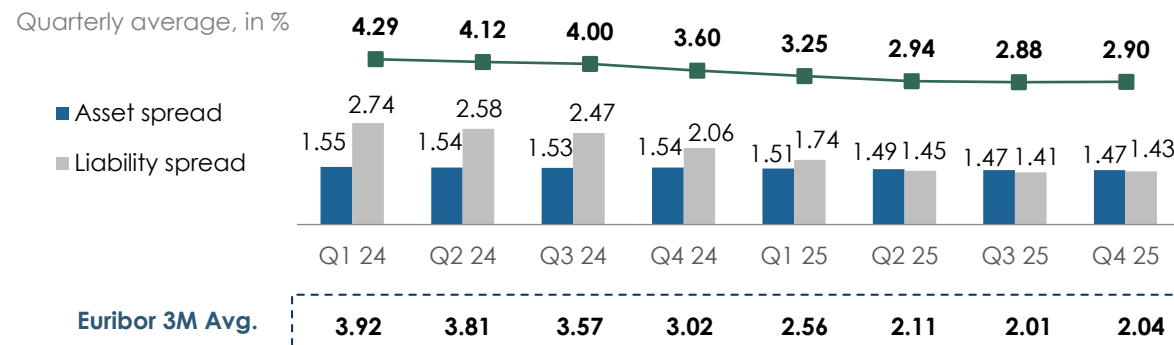
# Net interest income at €3.13bn

Positive signals from spreads, combined with an effective ALM structure

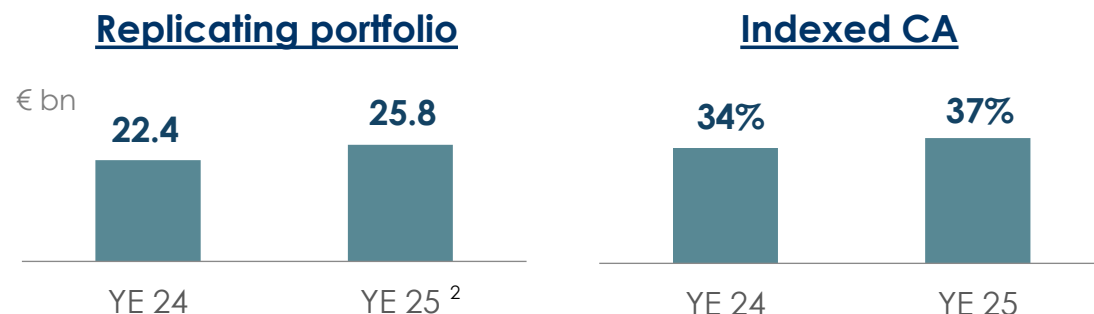
## NET INTEREST INCOME EVOLUTION



## EVOLUTION OF COMMERCIAL SPREADS<sup>4</sup>



## KEY MANAGERIAL ACTIONS ON SENSITIVITY



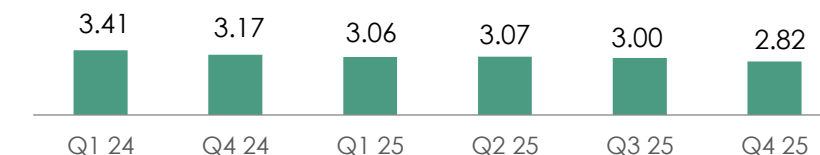
## INTEREST RATE SENSITIVITY<sup>3</sup> AT ~€150M

## DECREASING COST OF NEW WHOLESALE BONDS

### WHOLESALE BONDS SPREADS

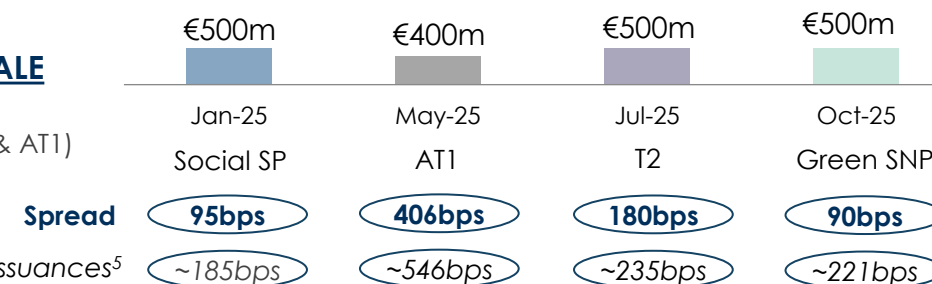
(Senior, SNP, Tier 2 & AT1)

Quarterly average, in %



### COST OF NEWLY ISSUED WHOLESALE BONDS

(Senior, SNP, Tier 2 & AT1)



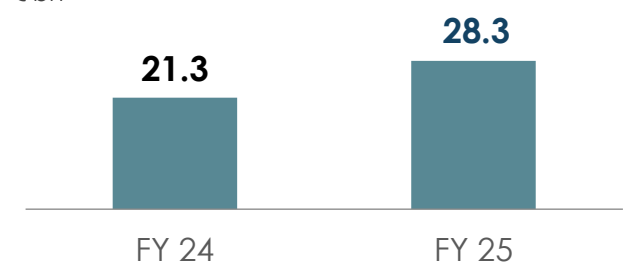
# Loan volumes: positive signals in Q4

Continuing commitment to support our clients and preserve loan book quality

## STRONG GENERATION OF NEW LENDING: €28.3BN, +€7BN Y/Y

### NEW LENDING +33% Y/Y

€ bn



- New lending to Households > +40% Y/Y
- New lending to Non-Financial Corporates ~ +30% Y/Y

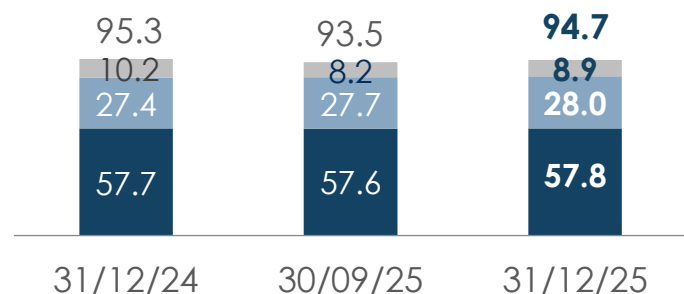


Low-Carbon New M/L Term financing<sup>1</sup>:  
€7.6bn in 2025 (vs. €5.7bn in 2024)

### STOCK OF “CORE” PERFORMING LOANS: recovery in Q4 (+€1.1bn)<sup>2</sup>

Y/Y trend exclusively affected by decrease in Financials

GBV, in € bn



|                          | VAR. Y/Y | VAR. in Q4 |
|--------------------------|----------|------------|
| Financials, PA & Other   | -12.7%   | +7.6%      |
| Households               | +2.2%    | +1.0%      |
| Non-Financial Corporates | +0.1%    | +0.4%      |

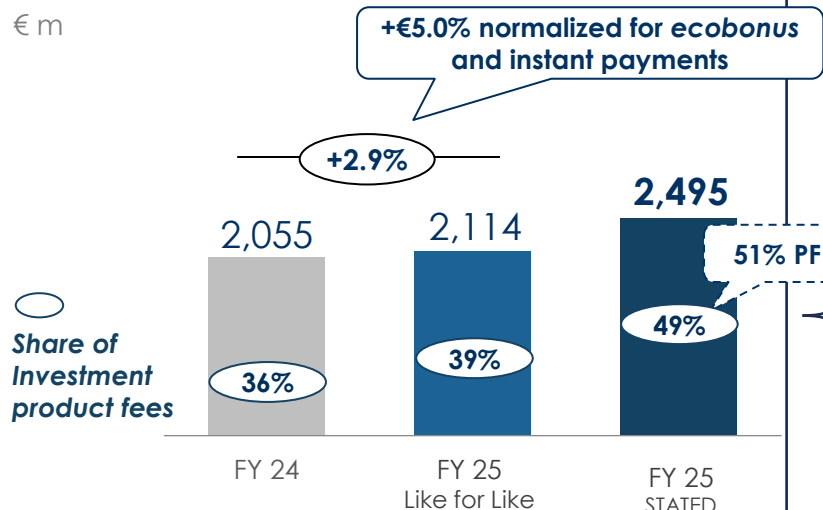
### ENDURING FOCUS ON SAFE CREDIT MANAGEMENT

- 73% of core customer loans located in the North of Italy
- Low risk Non-Financial Corporate portfolio:
  - 52% secured (27% with State Guarantees and 25% Collateralised), 63% for Small Businesses<sup>3</sup>
  - >90% concentrated in risk classes from Mid to Low

# Total Net Fees & Commissions up at €2.5bn

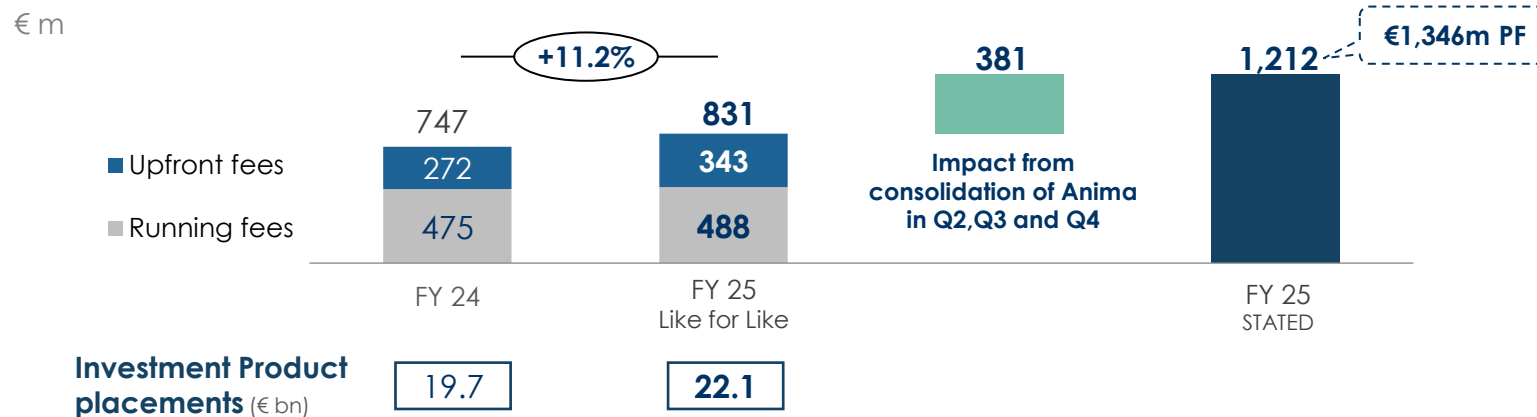
Investment product fees contribute for 49% to total commissions

## TOTAL NET FEES & COMMISSIONS

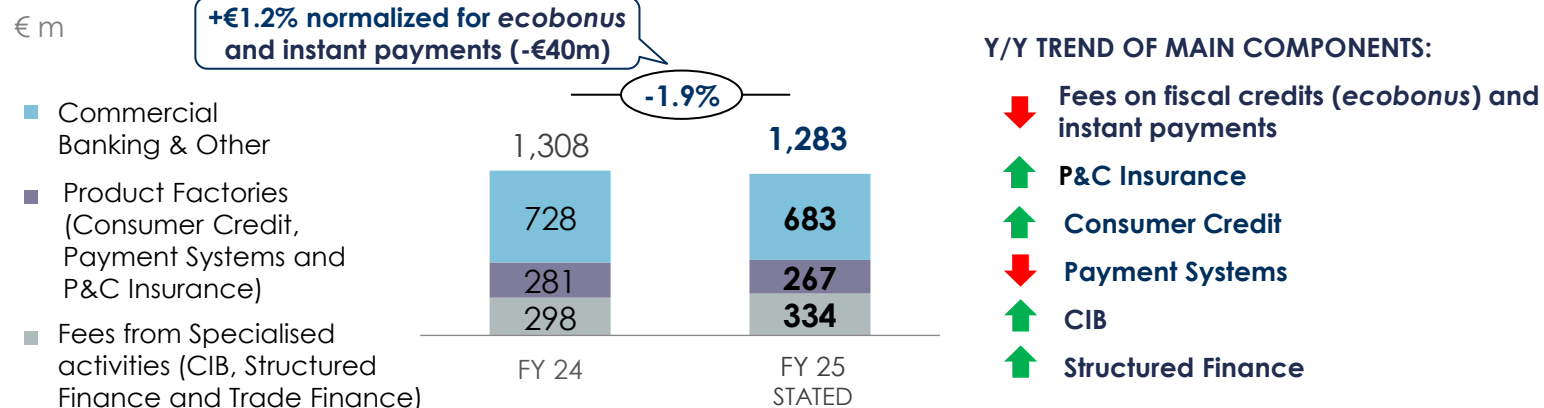


Up at €2,629m PF considering full consolidation of Anima starting from January

## INVESTMENT PRODUCT FEES +11% Y/Y ANTE CONSOLIDATION OF ANIMA



## OTHER FEES SUPPORTED BY SPECIALISED ACTIVITIES (+12%Y/Y)



# Focus on Insurance business: strategic role for our Group

Total revenue contribution at €321m in FY25 (+26% Y/Y)

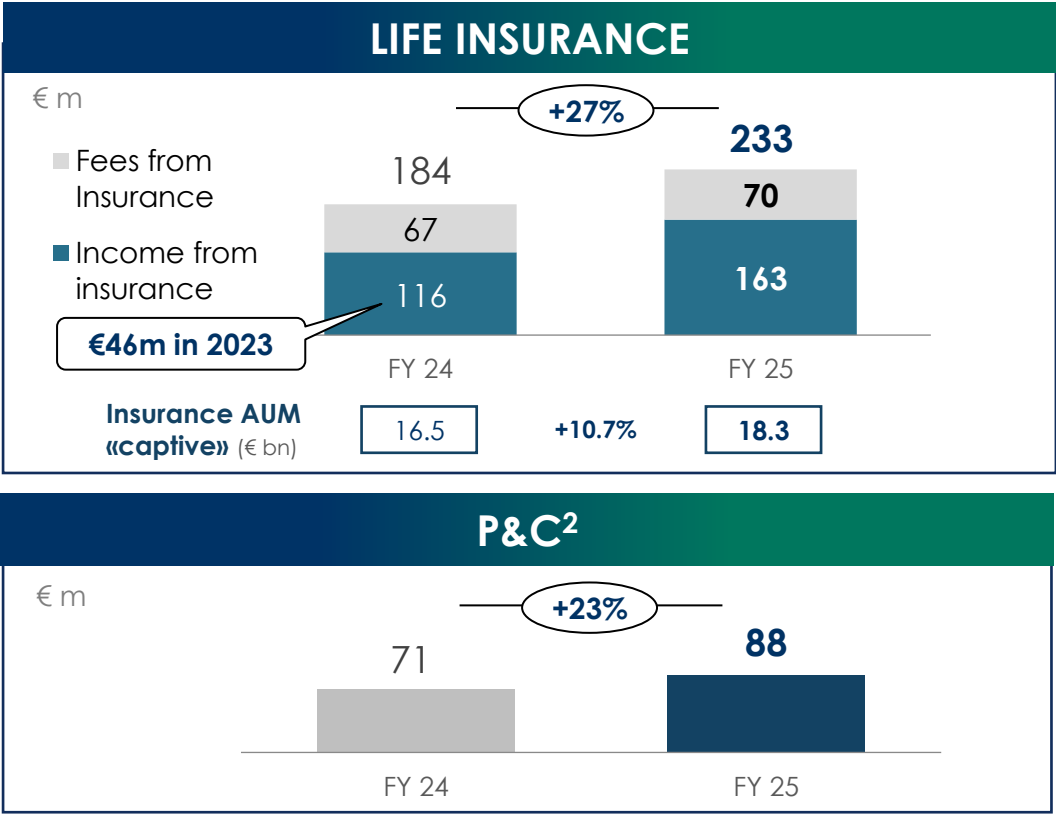
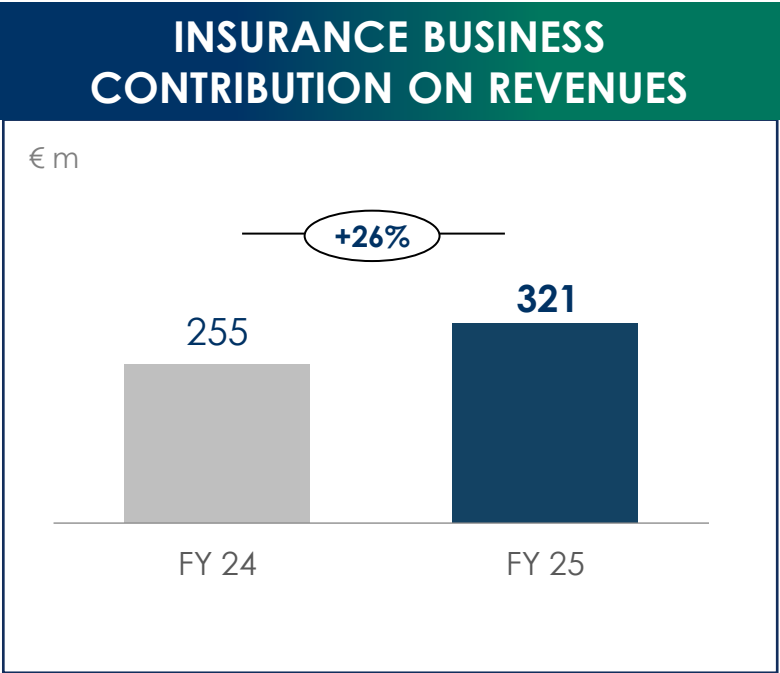
**TRANSFORMATIONAL STRATEGY**

2024

✓ Full integration of Life  
✓ New JV with CAA in P&C<sup>1</sup>

2025

✓ Migration of “Life” to new platform  
✓ Migration of JV “P&C” to new platform



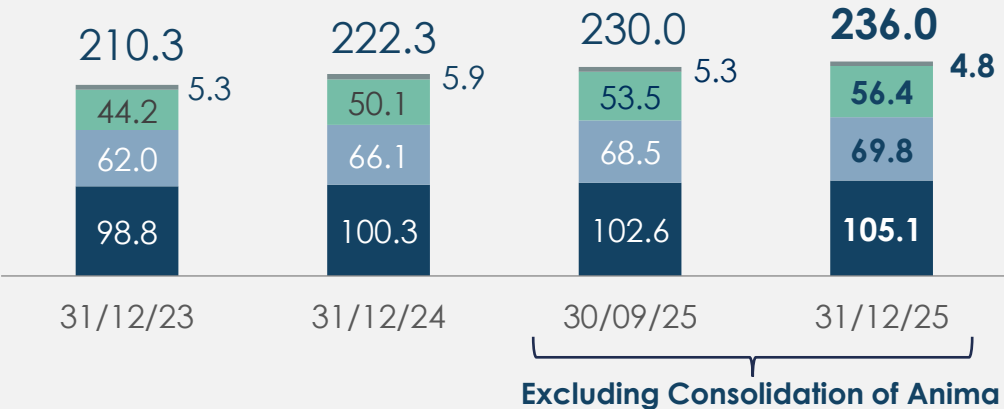
# Remarkable increase in Total Customer Financial Assets (+€13.7bn in 2025), up at €396bn including Anima consolidation

## TOTAL CUSTOMER FINANCIAL ASSETS

### "CAPTIVE" VOLUMES GREW BY €25.7BN SINCE YE 2023

Stock, in € bn

- Cap.-protected Certificates & other Debt Securities at FV
- AUC
- AUM
- "Core" Direct (C/A & Deposits)



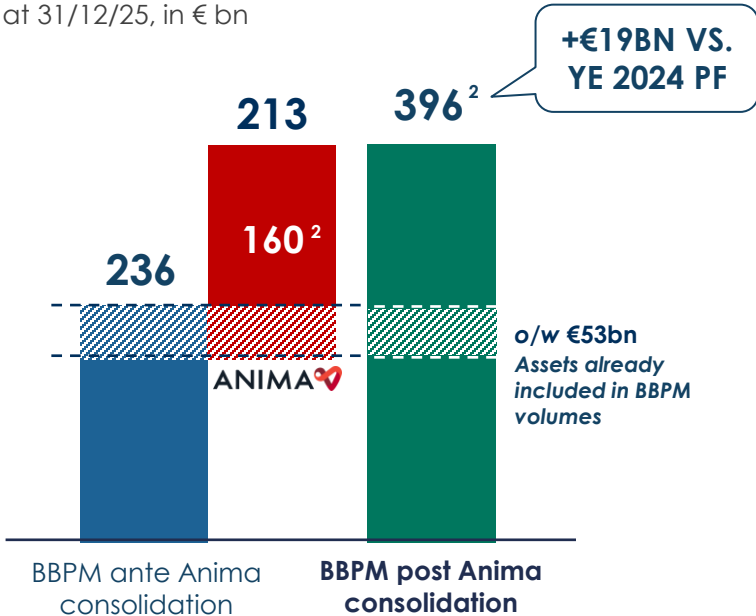
- Strong performance in Indirect Funding net inflows:
  - AUM +€2.3bn in 2025 (+€0.9bn in 2024)
  - AUC +€3.5bn in 2025 (+€3.0bn in 2024)
- ... while keeping on growing also in C/A & Deposits: +€4.8bn in 2025 (+1.5bn in 2024)

#### MATERIAL SUPPORT TO LIQUIDITY GUARANTEED BY HIGH-VALUE DEPOSIT BASE

- >80% Retail & SME deposits<sup>1</sup>
- Guaranteed deposits €55.7bn

### VOLUMES INCLUDING FULL CONSOLIDATION OF ANIMA

Stock as at 31/12/25, in € bn



# ANIMA National champion in Asset Management with continuing volume growth and outstanding P&L performance

## First-class network

- #1m+ clients
- #300+ investment professionals
- #100+ distribution partners, including:

- ✓ Banco BPM
- ✓ MPS
- ✓ Crédit Agricole Italia
- ✓ Poste Italiane
- ✓ B.P. di Puglia e Basilicata

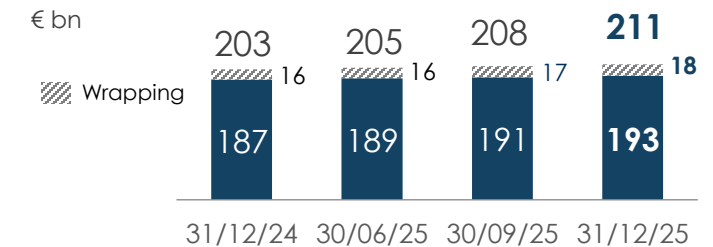
**New CEO appointed in Jan. 2026**

## Outstanding commercial and financial results

**Total customer financial assets at €213bn<sup>1</sup>**

- o/w €111bn AUM
- o/w €2bn AUC and Assets under Advisory

**FOCUS ON AUM: +€8BN Y/Y (+4%)**

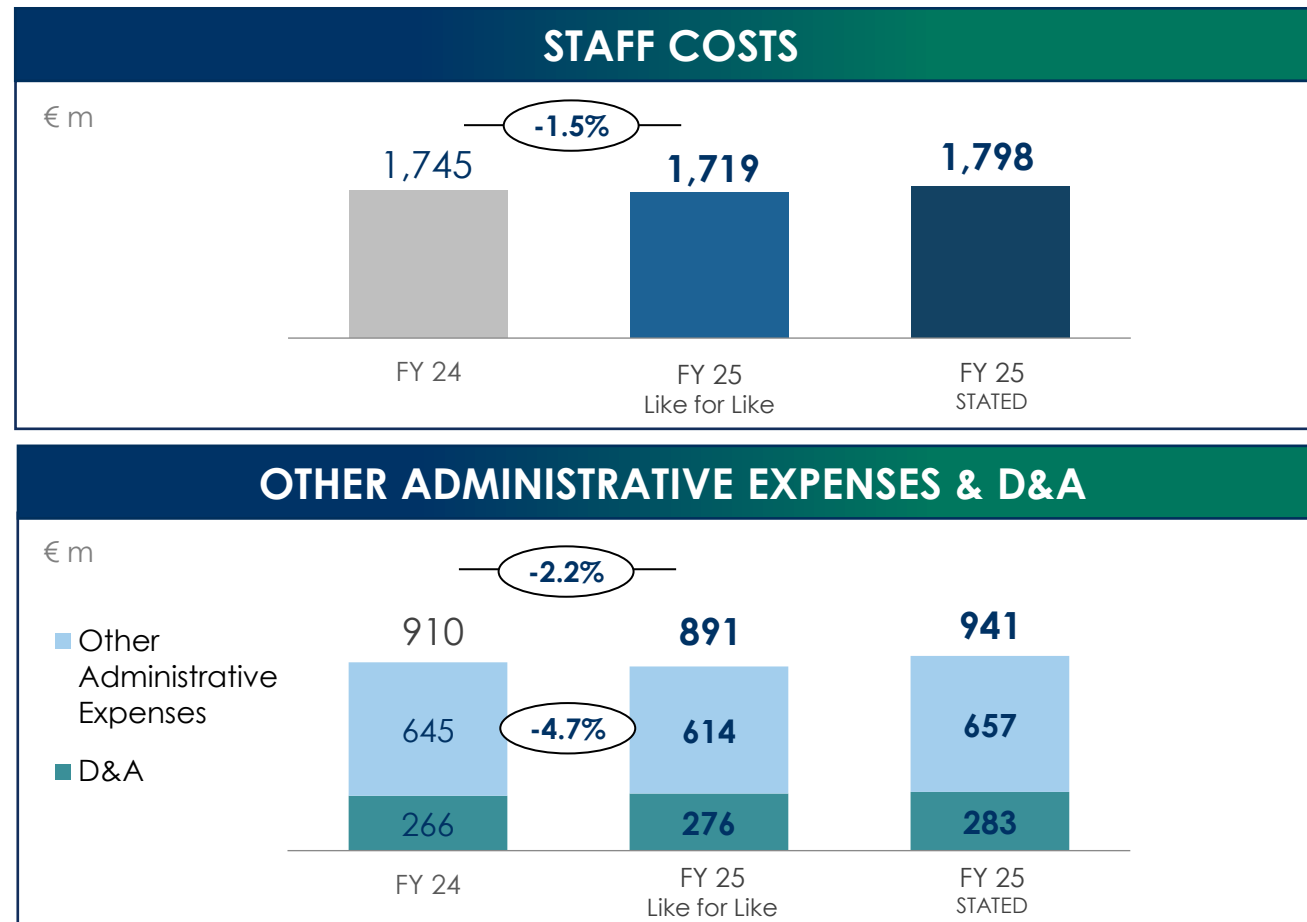
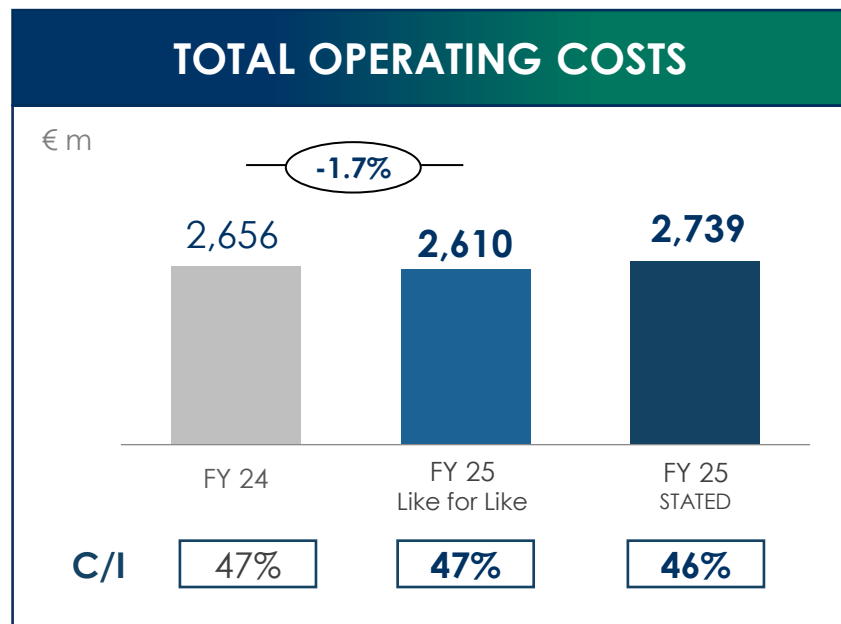


**AUM net inflows (excl. Class I Insurance Mandates) +€3.9bn in 2025<sup>2</sup>**

**Solid P&L growth**

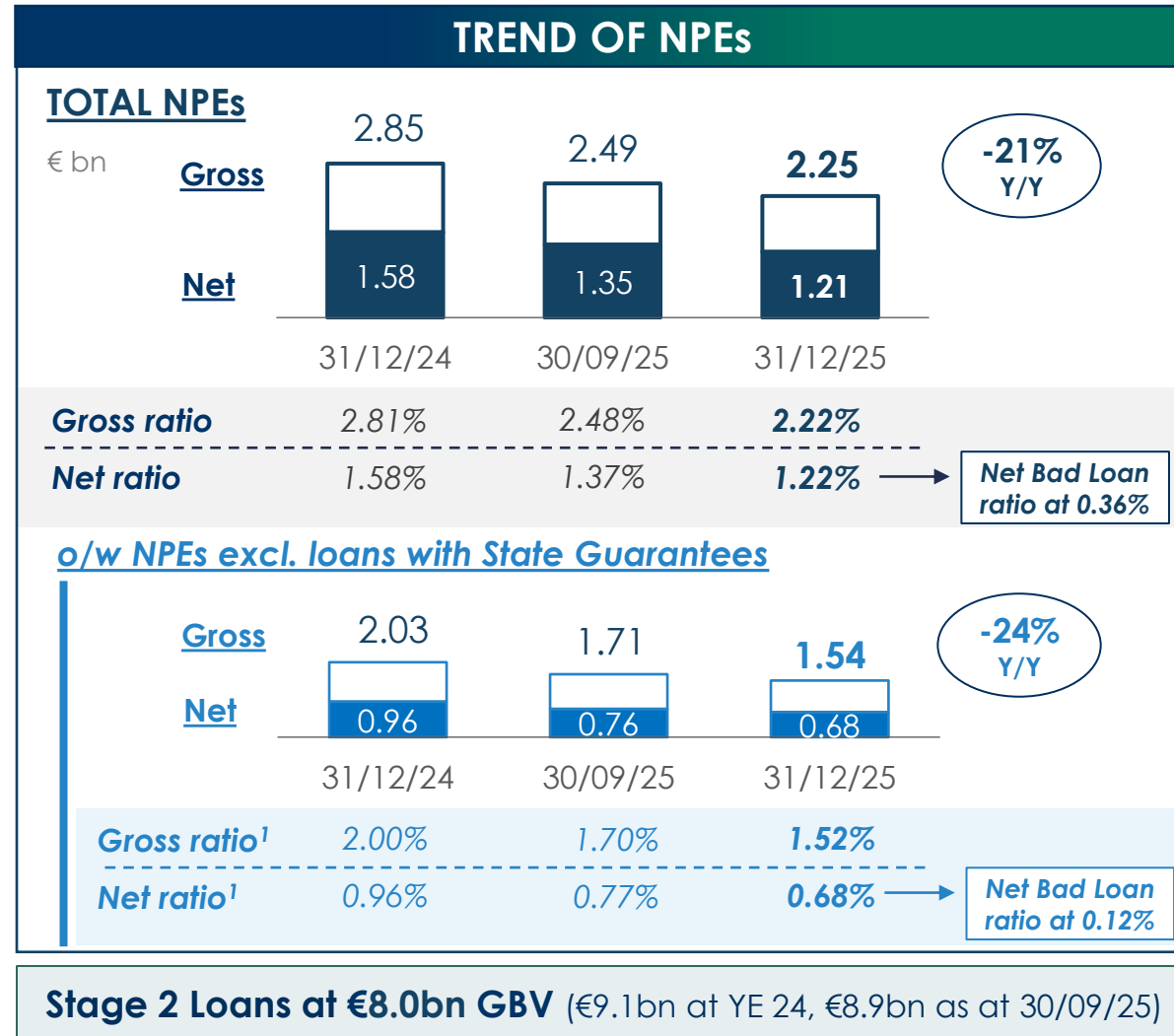
|                       | 2024 <sup>4</sup> | 2025  | Y/Y    |
|-----------------------|-------------------|-------|--------|
| REVENUES <sup>3</sup> | €533m             | €559m | +4.9%  |
| NET INCOME            | €230m             | €267m | +16.0% |

# Cost/Income ratio down at 46% reflecting rigorous cost discipline



**FURTHER TAILWINDS ON OPERATIONAL EFFICIENCY THANKS TO RESTRUCTURING COSTS BOOKED IN Q4 (€16M NET OF TAX), SET TO IMPROVE FLEXIBILITY IN COST MANAGEMENT**

# CoR down to 40bps driven by effective and prudent credit management, including the frontloading of ~€300m NPE disposals



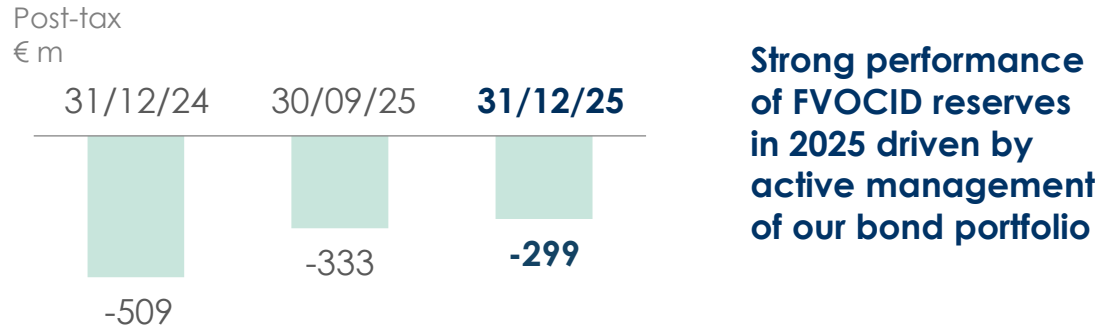
|                         | FY 2024 | FY 2025 |
|-------------------------|---------|---------|
| <b>COST OF RISK</b>     | 46bps   | 40bps   |
| <b>Default rate</b>     | 1.07%   | 0.84%   |
| <b>Cure rate</b>        | 4.28%   | 5.64%   |
| <b>Net Default rate</b> | 0.98%   | 0.75%   |

Down Y/Y even including in Q4 ~5bps to frontload future derisking

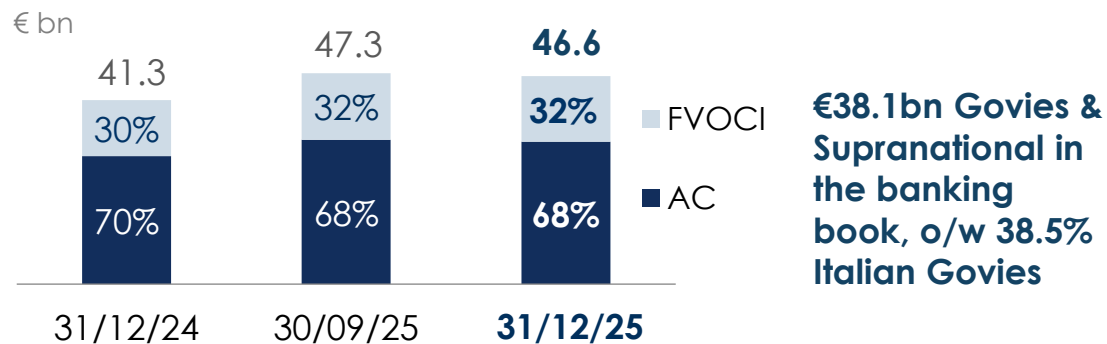
| Coverage of Total NPEs |       |       |  | o/w: excl. NPEs with State Guarantees |       |
|------------------------|-------|-------|--|---------------------------------------|-------|
|                        | YE 24 | YE 25 |  | YE 24                                 | YE 25 |
| <b>BAD LOANS</b>       | 57.6% | 58.3% |  | 73.3%                                 | 77.4% |
| <b>UTP</b>             | 36.9% | 39.0% |  | 41.4%                                 | 45.1% |
| <b>NPEs</b>            | 44.6% | 46.0% |  | 52.6%                                 | 55.8% |
| <b>Vintage</b>         | 2.5   | 1.9   |  |                                       |       |
| In years               |       |       |  |                                       |       |

# Significant improvement in FVOCI debt reserves and solid Net Financial Result

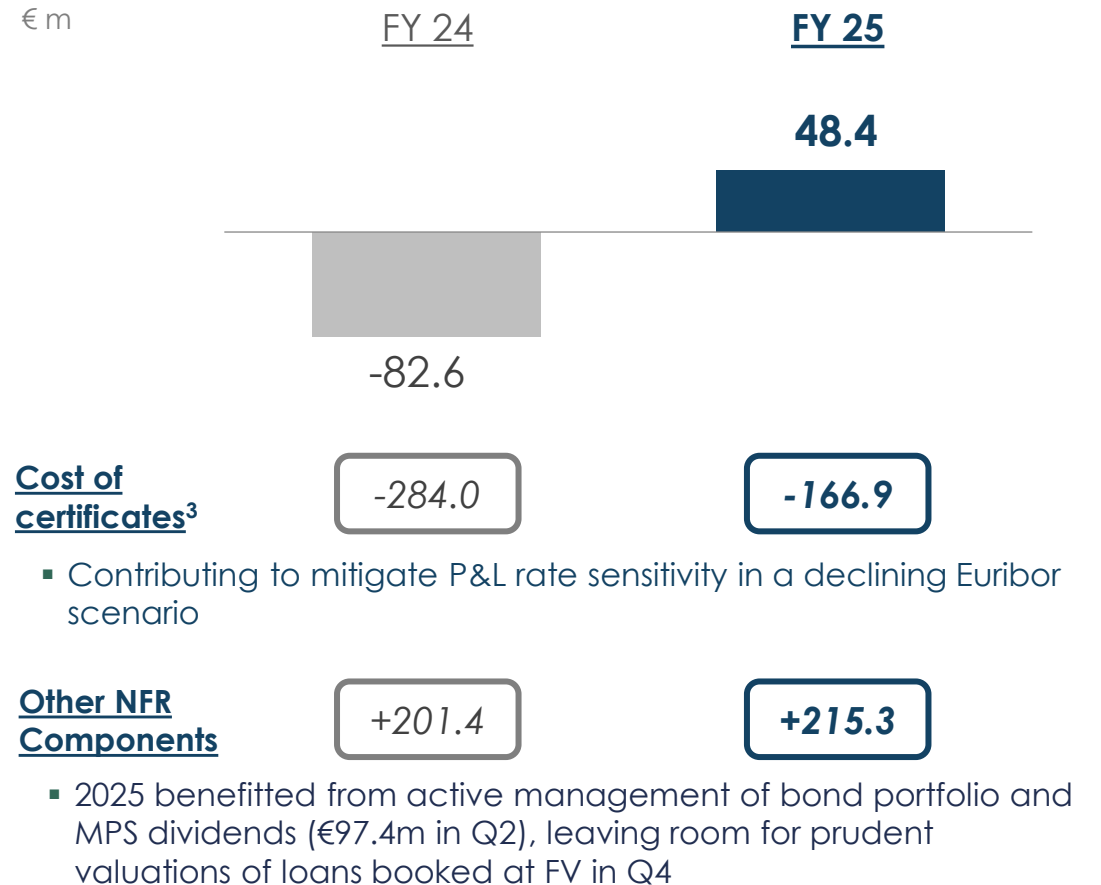
## RESERVES OF DEBT SECURITIES AT FVOCI<sup>1</sup>



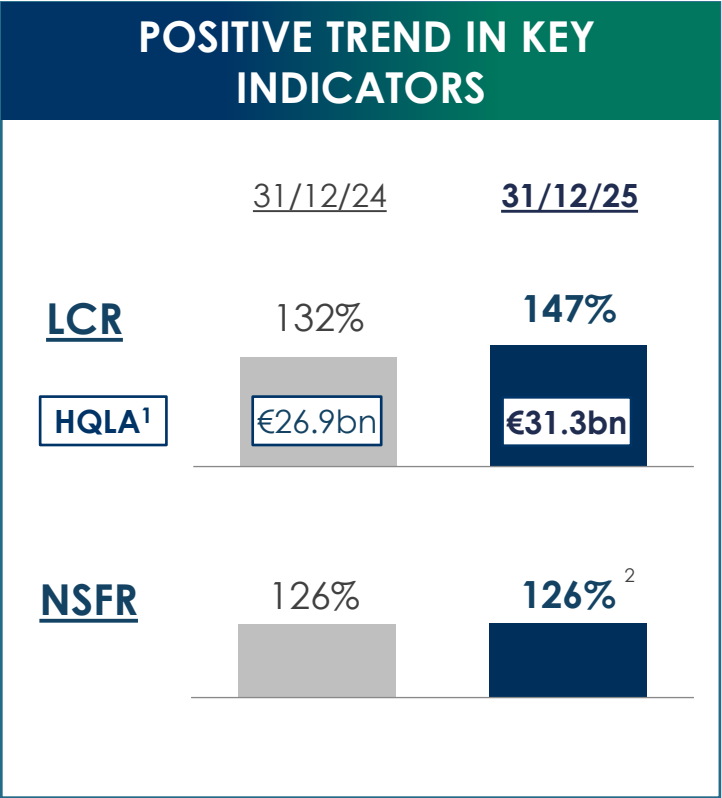
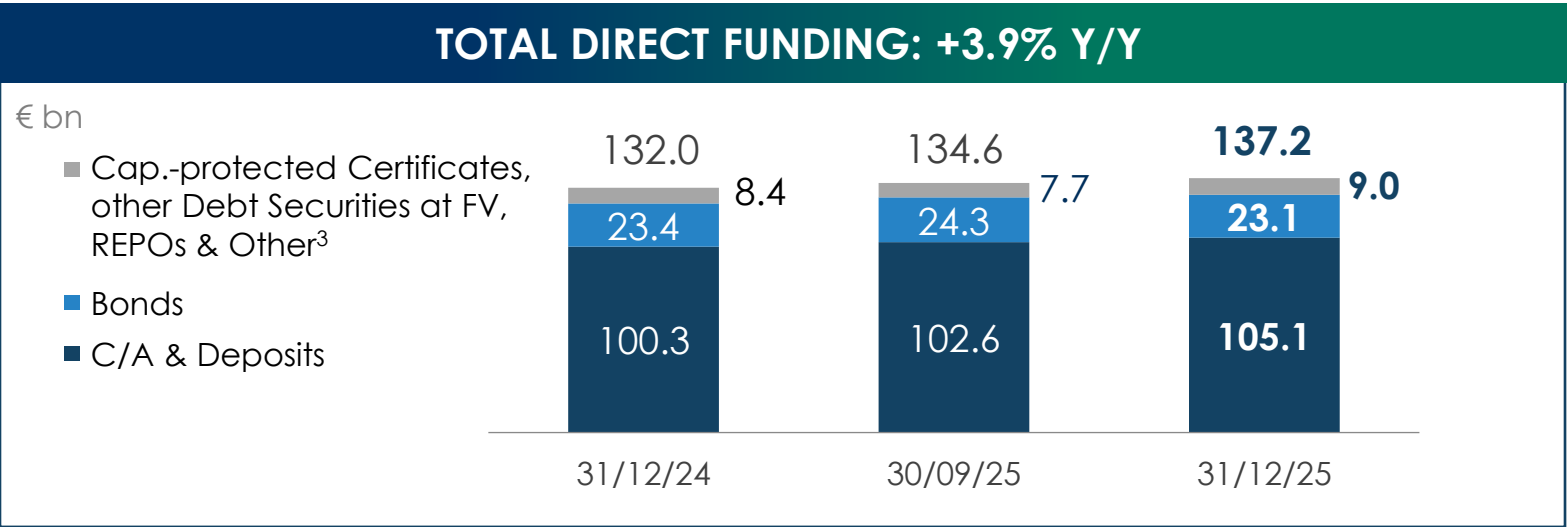
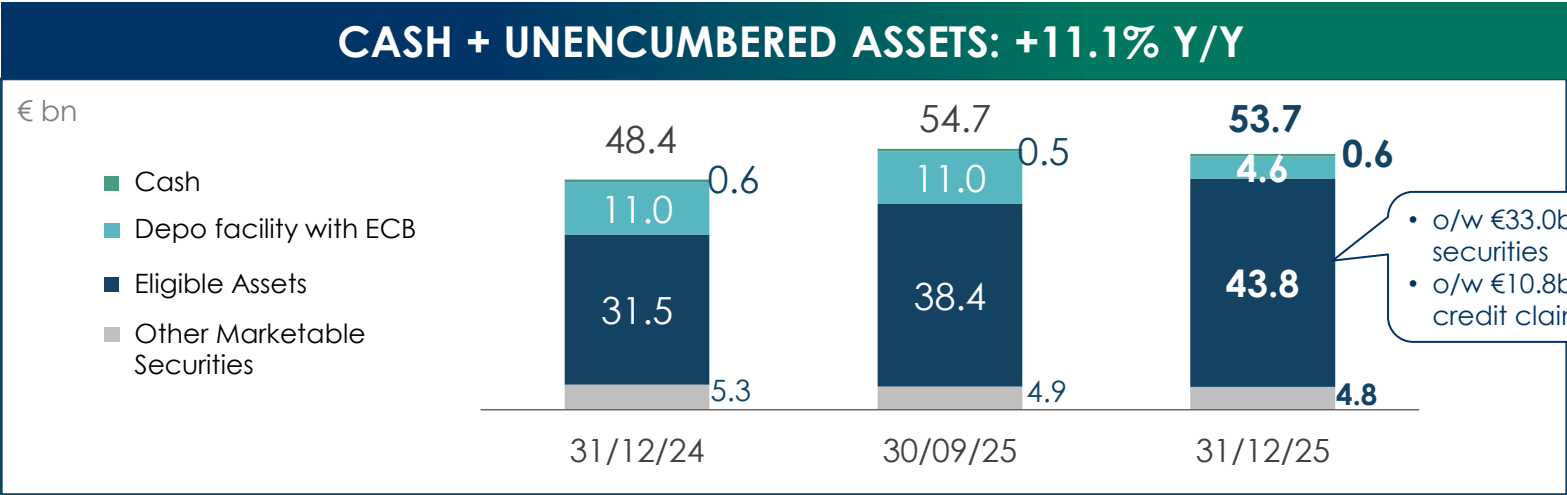
## TREND AND BREAKDOWN OF THE DEBT SECURITIES IN THE BANKING BOOK<sup>2</sup>



## NET FINANCIAL RESULT



# Strong liquidity & funding position



**WIDE MREL BUFFER<sup>4</sup>:  
7.68 P.P. VS. TOTAL  
REQUIREMENT**

# Successful access and performance in wholesale funding market

## STRONGER CREDIT RATINGS IN 2025

|                                                                                                                                                                     |                                                                                                                                                                |                                                                                                                                                                                             |                                                                                                                                |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|
| <b>FitchRatings</b> <ul style="list-style-type: none"> <li>+1 notch at <b>BBB</b> (Issuer)</li> <li>+1 notch at <b>BBB+</b> (Senior Pref &amp; Deposits)</li> </ul> | <b>MOODY'S</b> <ul style="list-style-type: none"> <li>+1 notch at <b>Baa1</b> (Issuer &amp; Senior Pref.)</li> <li>+1 notch at <b>A3</b> (Deposits)</li> </ul> | <b>MORNINGSTAR</b>   <b>DBRS</b> <ul style="list-style-type: none"> <li>+1 notch at <b>BBB (High)</b> (Issuer &amp; Senior Pref.)</li> <li>+1 notch at <b>A (Low)</b> (Deposits)</li> </ul> | <b>S&amp;P Global</b> <ul style="list-style-type: none"> <li><b>Outlook to Positive</b> (Issuer &amp; Senior Pref.)</li> </ul> |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|

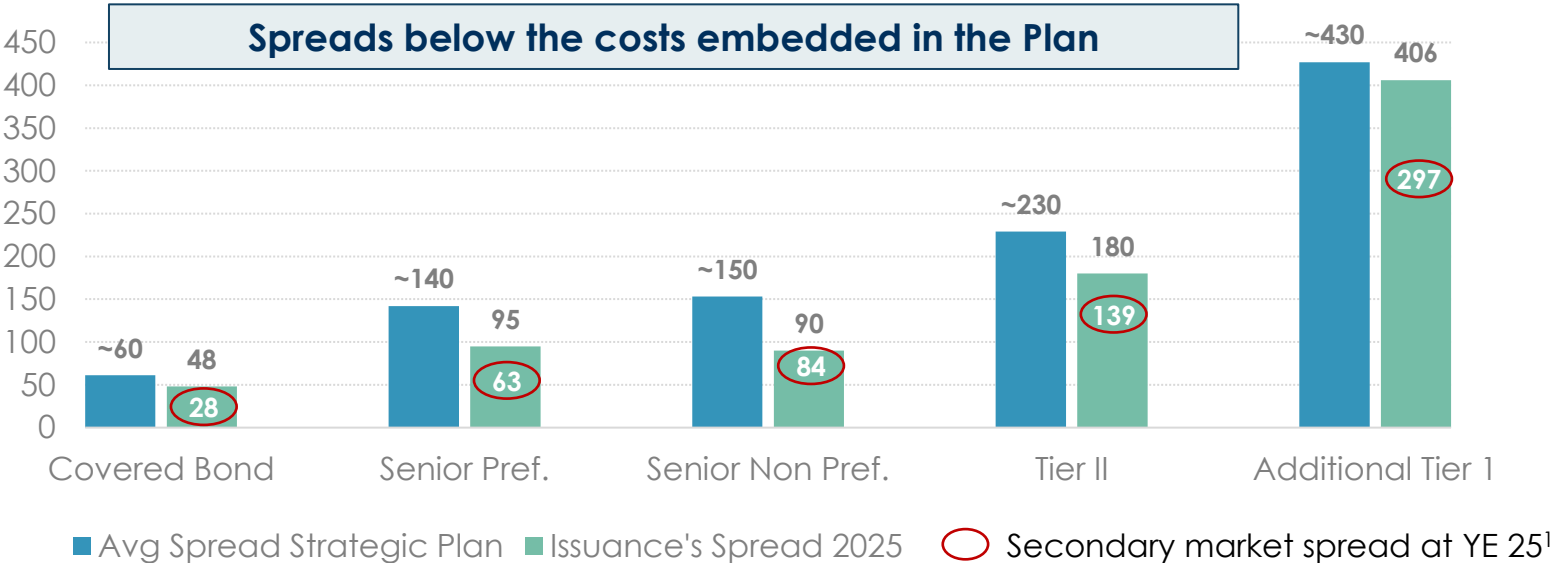
## €2.65BN WHOLESALE BONDS ISSUED IN 2025 (incl. €400m AT1)

o/w €1.75bn within the GS&S Bonds Framework and the EU GB Factsheet

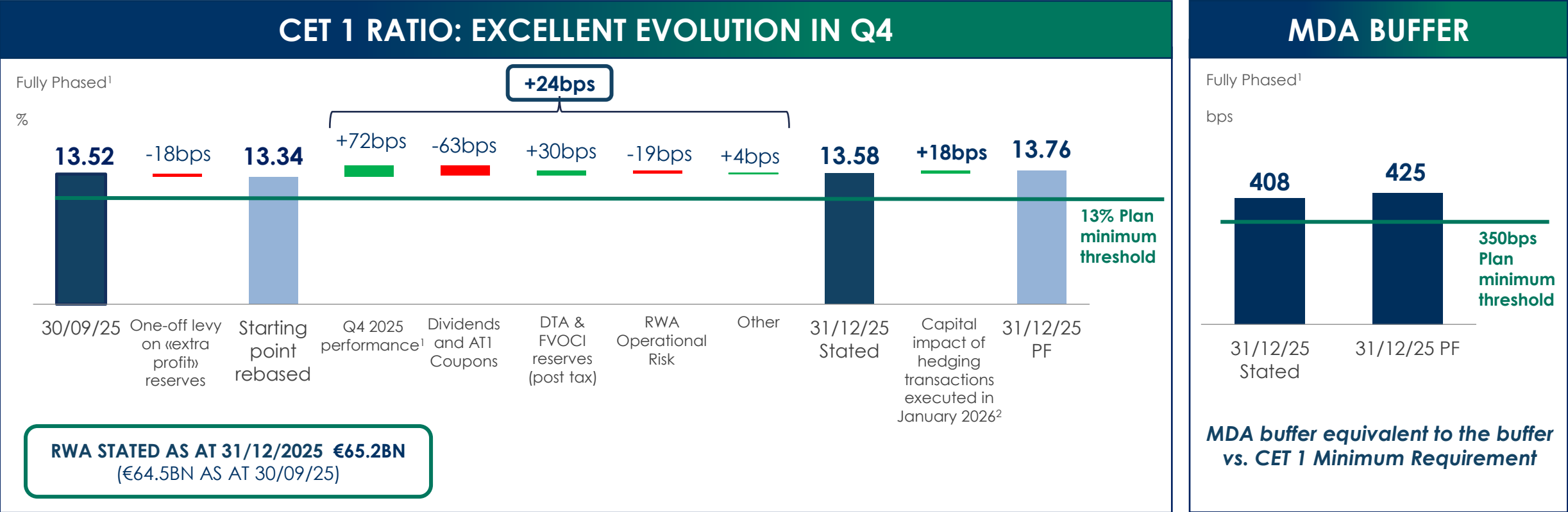
Last bond issued: €500m EU Green Bond SNP in October → first Green bond EU labelled issued by an Italian bank

## Improved secondary market spreads for all debt classes throughout 2025

Credit spreads of the bonds: strategic plan vs bond issued in 2025, in bps



# Very strong capital evolution: CET 1 ratio well above minimum Plan threshold even after absorbing one-off impact of new bank levy



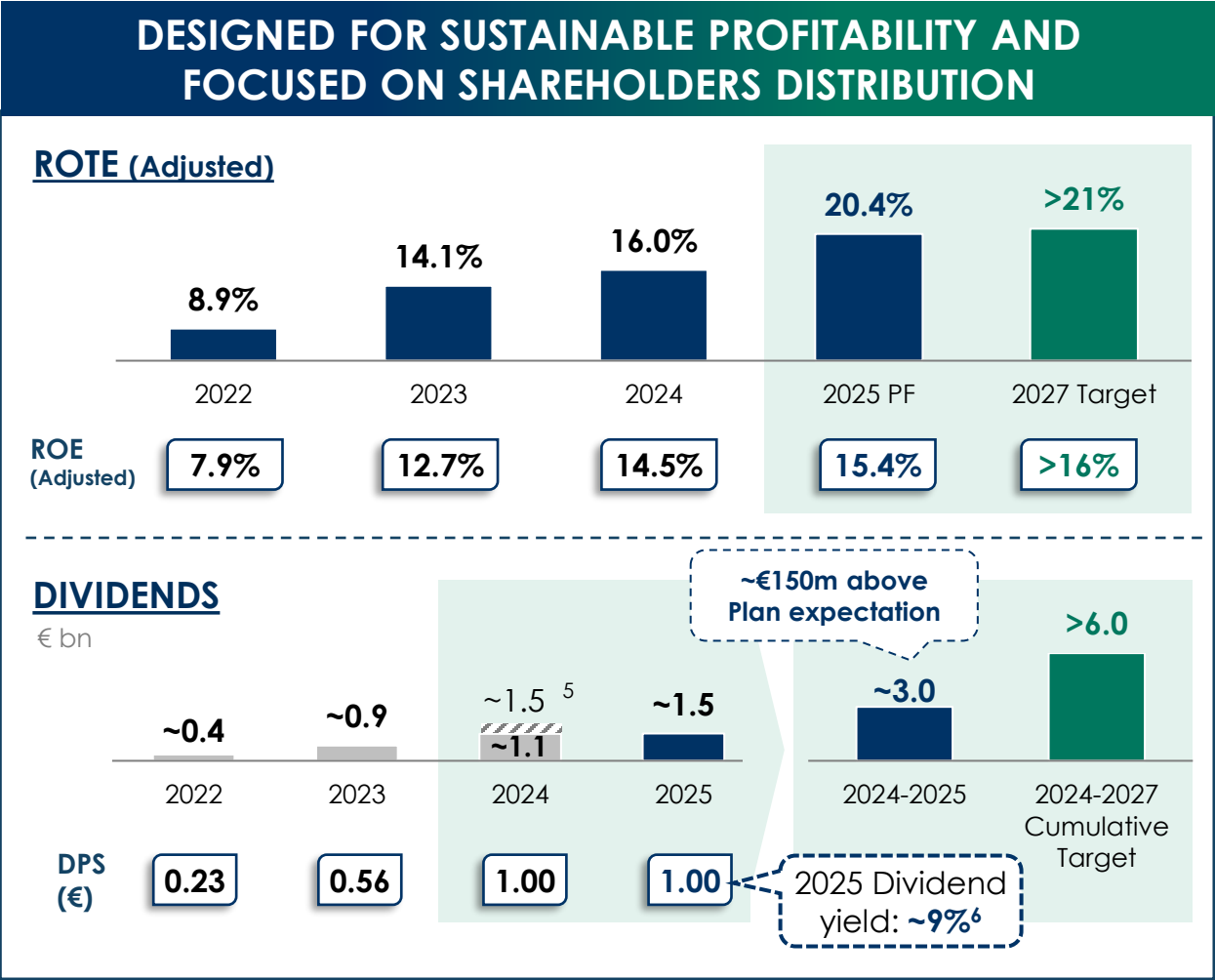
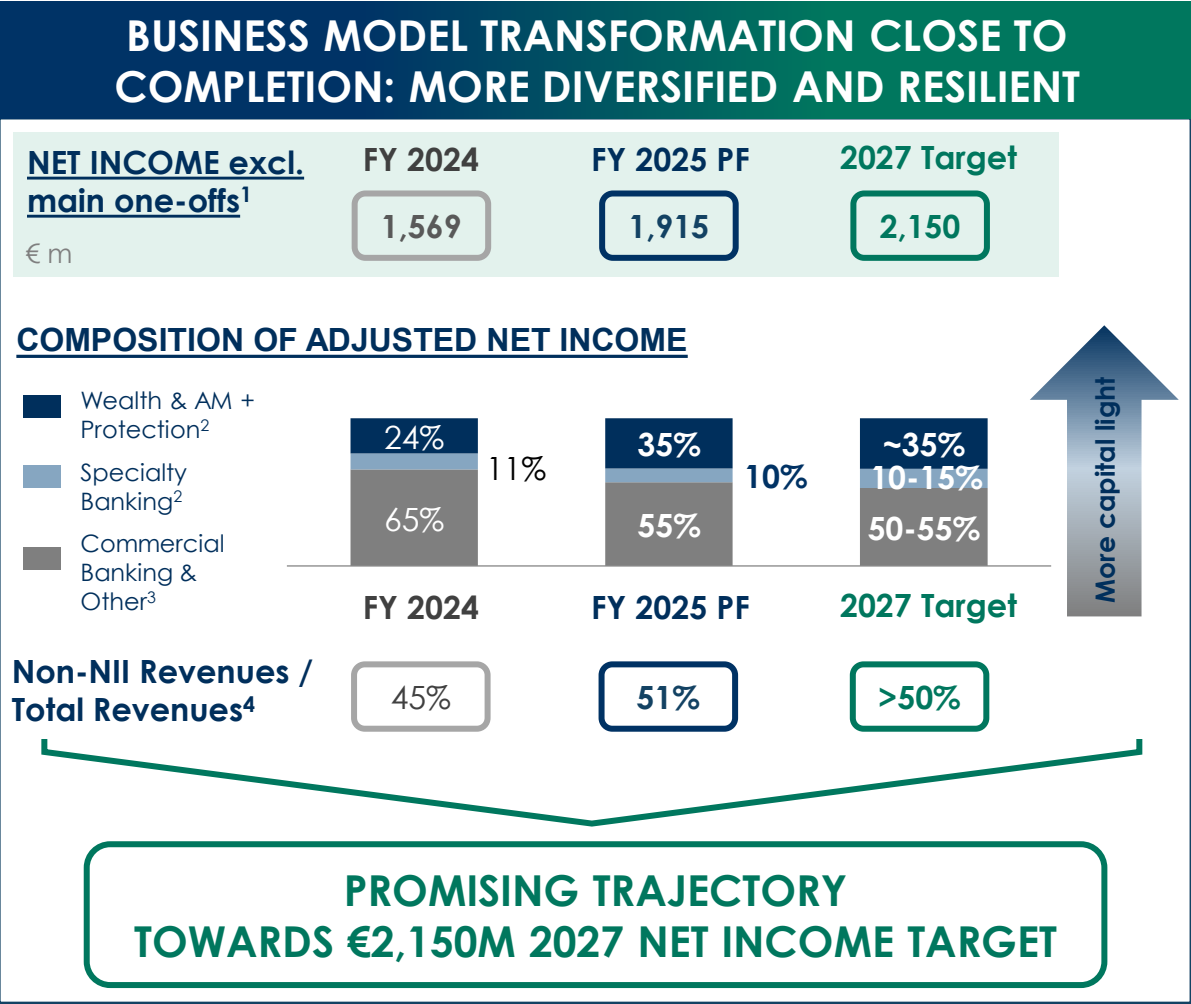
Material further organic capital generation from DTAs and FVOCI Reserves on top of P&L performance  
*Expected capital contribution during the plan horizon: ~150bps*

# Final Remarks

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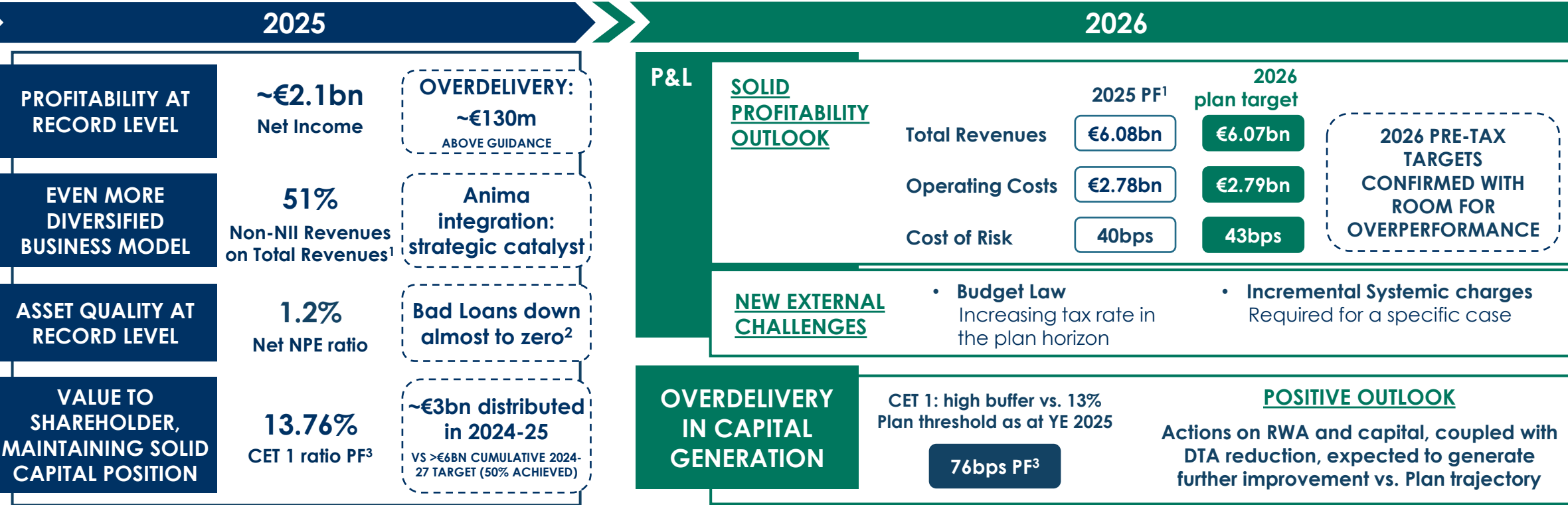
3

# A strong and diversified business model, allowing increasing profitability and shareholder remuneration



2025 proforma data assuming consolidation of Anima since January. Net Income post minorities. See Methodological Notes. Strategic Plan targets include full consolidation of Anima (100% stake).  
Notes: 1. Main 2024 one-offs: Numia transaction and Solidarity fund; main 2025 one-off: Anima transaction. 2. Includes income from companies and commissions generated from products distribution (adjusted assuming relative Cost/Income and tax rate). 3. Including net fees and commissions from commercial banking, Finance and Corporate Center. 4. Considering NII "at full funding cost" (i.e. including cost of certificates). 5. Including payout on one-off gains related to Numia deal: +€493m in Q3 24. 6. Calculated on average price in 2025.

# 2026 outlook: superior shareholder remuneration supported by sustainable profitability and stronger capital



CONFIDENT TO DELIVER ~€1 DPS ALSO IN 2026 AND TO REMAIN AHEAD OF >€6BN 2024-27 DISTRIBUTION TARGET

Notes: 1. Proforma, assuming consolidation of Anima since January 2025 and considering NII "at full funding cost" (i.e. including cost of certificates). 2. Excluding Bad Loans with State Guarantees. See slide 20 for details. 3. Including hedging transactions executed in January 2026. See slide 24 for details.

**FY 2025**

# **Performance Details**

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**4**

# P&L: Quarterly comparison - Stated

| Reclassified income statement (€m)                            | Q1 24          | Q2 24          | Q3 24          | Q4 24          | Q1 25          | Q2 25          | Q3 25          | Q4 25          |
|---------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Net interest income                                           | 864.4          | 858.4          | 861.9          | 855.3          | 816.9          | 785.1          | 757.9          | 767.5          |
| Income (loss) from invest. in associates carried at equity    | 30.3           | 44.6           | 31.1           | 45.6           | 39.8           | 23.6           | 28.2           | 29.3           |
| Net fee and commission income                                 | 537.8          | 507.3          | 501.2          | 508.3          | 575.1          | 630.3          | 621.6          | 668.4          |
| Income from insurance business                                | 9.1            | 16.2           | 62.5           | 28.6           | 37.1           | 42.8           | 34.8           | 47.9           |
| <b>Core Revenues</b>                                          | <b>1,441.7</b> | <b>1,426.5</b> | <b>1,456.8</b> | <b>1,437.9</b> | <b>1,468.9</b> | <b>1,481.8</b> | <b>1,442.5</b> | <b>1,513.1</b> |
| Net financial result                                          | -11.7          | -64.6          | 28.6           | -34.9          | 14.4           | 72.7           | 9.8            | -48.5          |
| Other net operating income                                    | 3.8            | -1.3           | -10.4          | 31.3           | -7.5           | -6.2           | 4.9            | 9.5            |
| <b>Total income</b>                                           | <b>1,433.8</b> | <b>1,360.6</b> | <b>1,474.9</b> | <b>1,434.3</b> | <b>1,475.8</b> | <b>1,548.2</b> | <b>1,457.3</b> | <b>1,474.0</b> |
| Personnel expenses                                            | -431.6         | -428.9         | -435.6         | -449.1         | -434.0         | -456.2         | -446.8         | -461.1         |
| Other administrative expenses                                 | -172.9         | -176.1         | -152.3         | -143.5         | -144.6         | -176.8         | -171.8         | -164.3         |
| Amortization and depreciation                                 | -64.1          | -64.9          | -68.2          | -68.5          | -66.6          | -69.2          | -72.7          | -74.8          |
| <b>Operating costs</b>                                        | <b>-668.7</b>  | <b>-669.9</b>  | <b>-656.1</b>  | <b>-661.0</b>  | <b>-645.2</b>  | <b>-702.2</b>  | <b>-691.3</b>  | <b>-700.2</b>  |
| <b>Profit (loss) from operations</b>                          | <b>765.1</b>   | <b>690.6</b>   | <b>818.8</b>   | <b>773.3</b>   | <b>830.6</b>   | <b>846.1</b>   | <b>765.9</b>   | <b>773.8</b>   |
| Net adjustments on loans to customers                         | -82.5          | -111.6         | -107.8         | -159.6         | -75.5          | -88.7          | -90.3          | -142.1         |
| Profit (loss) on FV measurement of tangible assets            | -13.4          | -12.6          | -14.1          | -14.5          | -0.8           | -3.4           | 3.4            | -6.4           |
| Net adjustments on other financial assets                     | -3.0           | -0.3           | 1.2            | -6.5           | 3.5            | -1.2           | 0.4            | 0.7            |
| Net provisions for risks and charges                          | -5.0           | 13.2           | -16.1          | -14.3          | 1.9            | 1.5            | 5.2            | -11.1          |
| <b>Total Provisions</b>                                       | <b>-103.8</b>  | <b>-111.3</b>  | <b>-136.9</b>  | <b>-194.9</b>  | <b>-71.0</b>   | <b>-91.8</b>   | <b>-81.4</b>   | <b>-158.9</b>  |
| <b>Income (loss) before tax from continuing operations</b>    | <b>661.4</b>   | <b>579.4</b>   | <b>681.9</b>   | <b>578.3</b>   | <b>759.6</b>   | <b>754.2</b>   | <b>684.6</b>   | <b>615.0</b>   |
| Tax on income from continuing operations                      | -215.3         | -180.2         | -222.4         | -170.9         | -243.0         | -202.6         | -216.3         | -141.2         |
| <b>Income (loss) after tax from continuing operations</b>     | <b>446.0</b>   | <b>399.1</b>   | <b>459.5</b>   | <b>407.4</b>   | <b>516.6</b>   | <b>551.6</b>   | <b>468.3</b>   | <b>473.7</b>   |
| Profit (loss) on the disposal of equity and other investments | 0.3            | 0.5            | 1.5            | -0.5           | 0.2            | 0.6            | 0.1            | 1.3            |
| Systemic charges after tax                                    | -68.1          | 1.5            | 0.0            | -4.4           | 0.0            | 0.0            | 0.0            | -9.6           |
| Impact of bancassurance reorganization                        | 2.5            | 0.0            | 0.0            | 0.0            | 0.0            | 0.0            | 0.0            | 0.0            |
| Impact on Payment Business                                    | 0.0            | 0.0            | 493.1          | 0.0            | 0.0            | 0.0            | 0.0            | 0.0            |
| Revaluation of Anima stake                                    | 0.0            | 0.0            | 0.0            | 0.0            | 0.0            | 201.8          | 0.0            | 0.0            |
| Restructuring costs and others                                | 0.0            | -11.7          | 0.0            | -130.2         | -0.7           | -30.0          | -1.1           | -20.5          |
| Income (loss) attributable to minority interests              | 0.0            | 0.0            | 0.0            | 0.0            | 0.0            | -8.3           | -4.9           | -7.6           |
| Purchase Price Allocation after tax                           | -8.7           | -10.0          | -9.4           | -6.9           | -7.0           | -13.2          | -13.3          | -14.4          |
| Fair value on own liabilities after Taxes                     | -1.8           | 0.5            | 1.0            | 1.5            | 1.5            | 1.3            | 1.2            | -1.3           |
| Client relationship impairment, goodwill and participation    | 0.0            | 0.0            | 0.0            | -42.4          | 0.0            | 0.0            | 0.0            | -4.4           |
| <b>Net income (loss) for the period</b>                       | <b>370.2</b>   | <b>379.9</b>   | <b>945.7</b>   | <b>224.6</b>   | <b>510.7</b>   | <b>703.8</b>   | <b>450.3</b>   | <b>417.3</b>   |

# P&L: FY comparison Stated

| Reclassified income statement (€m)                            | FY 24           | FY 25           | Chg. Y/Y %    |
|---------------------------------------------------------------|-----------------|-----------------|---------------|
| Net interest income                                           | 3,440.0         | 3,127.5         | -9.1%         |
| Income (loss) from invest. in associates carried at equity    | 151.7           | 120.9           | -20.3%        |
| Net fee and commission income                                 | 2,054.6         | 2,495.3         | 21.4%         |
| Income from insurance business                                | 116.4           | 162.5           | 39.7%         |
| <b>Core revenues</b>                                          | <b>5,762.8</b>  | <b>5,906.2</b>  | <b>2.5%</b>   |
| Net financial result                                          | -82.6           | 48.4            | n.m.          |
| Other net operating income                                    | 23.4            | 0.7             | -97.0%        |
| <b>Total income</b>                                           | <b>5,703.5</b>  | <b>5,955.3</b>  | <b>4.4%</b>   |
| Personnel expenses                                            | -1,745.2        | -1,798.1        | 3.0%          |
| Other administrative expenses                                 | -644.8          | -657.5          | 2.0%          |
| Amortization and depreciation                                 | -265.7          | -283.3          | 6.6%          |
| <b>Operating costs</b>                                        | <b>-2,655.7</b> | <b>-2,738.9</b> | <b>3.1%</b>   |
| <b>Profit (loss) from operations</b>                          | <b>3,047.8</b>  | <b>3,216.4</b>  | <b>5.5%</b>   |
| Net adjustments on loans to customers                         | -461.5          | -396.6          | -14.1%        |
| Profit (loss) on FV measurement of tangible assets            | -54.6           | -7.3            | -86.7%        |
| Net adjustments on other financial assets                     | -8.6            | 3.4             | n.m.          |
| Net provisions for risks and charges                          | -22.2           | -2.5            | -88.5%        |
| <b>Total Provisions</b>                                       | <b>-546.9</b>   | <b>-403.0</b>   | <b>-26.3%</b> |
| <b>Income (loss) before tax from continuing operations</b>    | <b>2,501.0</b>  | <b>2,813.4</b>  | <b>12.5%</b>  |
| Tax on income from continuing operations                      | -788.9          | -803.1          | 1.8%          |
| <b>Income (loss) after tax from continuing operations</b>     | <b>1,712.0</b>  | <b>2,010.2</b>  | <b>17.4%</b>  |
| Profit (loss) on the disposal of equity and other investments | 1.8             | 2.3             | 29.0%         |
| Systemic charges after tax                                    | -71.0           | -9.6            | -86.4%        |
| Impact of bancassurance reorganization                        | 2.5             | 0.0             | n.m.          |
| Impact on Payment Business                                    | 493.1           | 0.0             | n.m.          |
| Revaluation of Anima stake                                    | 0.0             | 201.8           | n.m.          |
| Restructuring costs and others                                | -141.9          | -52.3           | -63.2%        |
| Income (loss) attributable to minority interests              | 0.0             | -20.8           | n.m.          |
| Purchase Price Allocation after tax                           | -34.9           | -47.9           | 37.3%         |
| Fair value on own liabilities after Taxes                     | 1.2             | 2.7             | n.m.          |
| Client relationship impairment, goodwill and participation    | -42.4           | -4.4            | -89.6%        |
| <b>Net income (loss) for the period</b>                       | <b>1,920.4</b>  | <b>2,082.0</b>  | <b>8.4%</b>   |

# P&L: FY 2025 comparison of stated and adjusted, with one-off details

| Reclassified income statement (€m)                            | FY 25           | FY 25 Adjusted  | One-off      |
|---------------------------------------------------------------|-----------------|-----------------|--------------|
| Net interest income                                           | 3,127.5         | 3,091.6         | 35.9         |
| Income (loss) from invest. in associates carried at equity    | 120.9           | 120.9           | 0.0          |
| Net fee and commission income                                 | 2,495.3         | 2,495.3         | 0.0          |
| Income from insurance business                                | 162.5           | 162.5           | 0.0          |
| <b>Core Revenues</b>                                          | <b>5,906.2</b>  | <b>5,870.3</b>  | <b>35.9</b>  |
| Net financial result                                          | 48.4            | 48.4            | 0.0          |
| Other net operating income                                    | 0.7             | 0.7             | 0.0          |
| <b>Total income</b>                                           | <b>5,955.3</b>  | <b>5,919.3</b>  | <b>35.9</b>  |
| Personnel expenses                                            | -1,798.1        | -1,798.1        | 0.0          |
| Other administrative expenses                                 | -657.5          | -657.5          | 0.0          |
| Amortization and depreciation                                 | -283.3          | -283.3          | 0.0          |
| <b>Operating costs</b>                                        | <b>-2,738.9</b> | <b>-2,738.9</b> | <b>0.0</b>   |
| <b>Profit (loss) from operations</b>                          | <b>3,216.4</b>  | <b>3,180.5</b>  | <b>35.9</b>  |
| Net adjustments on loans to customers                         | -396.6          | -396.6          | 0.0          |
| Profit (loss) on FV measurement of tangible assets            | -7.3            | 0.0             | -7.3         |
| Net adjustments on other financial assets                     | 3.4             | 3.4             | 0.0          |
| Net provisions for risks and charges                          | -2.5            | -9.9            | 7.4          |
| <b>Total Provisions</b>                                       | <b>-403.0</b>   | <b>-403.1</b>   | <b>0.1</b>   |
| <b>Income (loss) before tax from continuing operations</b>    | <b>2,813.4</b>  | <b>2,777.4</b>  | <b>36.0</b>  |
| Tax on income from continuing operations                      | -803.1          | -842.8          | 39.7         |
| <b>Income (loss) after tax from continuing operations</b>     | <b>2,010.2</b>  | <b>1,934.6</b>  | <b>75.7</b>  |
| Profit (loss) on the disposal of equity and other investments | 2.3             | 0.0             | 2.3          |
| Systemic charges after tax                                    | -9.6            | -9.6            | 0.0          |
| Revaluation of Anima stake                                    | 201.8           | 0.0             | 201.8        |
| Restructuring costs and others                                | -52.3           | 0.0             | -52.3        |
| Income (loss) attributable to minority interests              | -20.8           | -20.8           | 0.0          |
| Purchase Price Allocation after tax                           | -47.9           | -47.9           | 0.0          |
| Fair value on own liabilities after Taxes                     | 2.7             | 2.7             | 0.0          |
| Client relationship impairment, goodwill and participation    | -4.4            | 0.0             | -4.4         |
| <b>Net income (loss) for the period</b>                       | <b>2,082.0</b>  | <b>1,858.9</b>  | <b>223.1</b> |

Positive outcome from fiscal litigation

Revaluation of DTAs from additional 2% IRAP and other

M&A transaction costs and costs management

# Balance Sheet

| Reclassified assets (€ m)                                                | 31/12/24       | 30/09/25       | 31/12/25       |
|--------------------------------------------------------------------------|----------------|----------------|----------------|
| Cash and cash equivalents                                                | 12,125         | 12,077         | 5,607          |
| Loans and advances measured at AC                                        | 103,090        | 102,869        | 103,612        |
| - Loans and advances to banks                                            | 3,362          | 4,116          | 3,899          |
| - Loans and advances to customers                                        | 99,727         | 98,754         | 99,714         |
| Other financial assets                                                   | 51,301         | 65,287         | 62,747         |
| - Assets measured at FV through PL                                       | 9,319          | 16,866         | 14,807         |
| - Assets measured at FV through OCI                                      | 13,280         | 16,039         | 16,029         |
| - Assets measured at AC                                                  | 28,703         | 32,382         | 31,911         |
| Financial assets pertaining to insurance companies                       | 16,690         | 18,160         | 18,830         |
| Equity investments                                                       | 1,708          | 1,422          | 1,453          |
| Property and equipment                                                   | 2,514          | 2,475          | 2,481          |
| Intangible assets                                                        | 1,257          | 3,207          | 3,214          |
| Tax assets                                                               | 3,373          | 2,928          | 2,910          |
| Non-current assets held for sale and discont. operations                 | 445            | 184            | 197            |
| Other assets                                                             | 5,708          | 4,554          | 4,846          |
| <b>TOTAL ASSETS</b>                                                      | <b>198,209</b> | <b>213,165</b> | <b>205,896</b> |
| Reclassified liabilities (€ m)                                           | 31/12/24       | 30/09/25       | 31/12/25       |
| Banking Direct Funding                                                   | 126,149        | 129,320        | 132,388        |
| - Due from customers                                                     | 102,757        | 104,975        | 109,265        |
| - Debt securities and other financial liabilities                        | 23,392         | 24,345         | 23,123         |
| Insurance Direct Funding & Insurance liabilities                         | 16,215         | 17,625         | 18,172         |
| - Financial liabilities measured at FV pertaining to insurance companies | 3,332          | 3,962          | 4,005          |
| - Liabilities pertaining to insurance companies                          | 12,883         | 13,663         | 14,167         |
| Due to banks                                                             | 6,333          | 5,202          | 6,573          |
| Debts for Leasing                                                        | 646            | 640            | 671            |
| Other financial liabilities designated at FV                             | 28,704         | 37,946         | 27,160         |
| Other financial liabilities pertaining to insurance companies            | 56             | 81             | 79             |
| Liability provisions                                                     | 989            | 837            | 861            |
| Tax liabilities                                                          | 472            | 639            | 552            |
| Liabilities associated with assets held for sale                         | 1              | 0              | 0              |
| Other liabilities                                                        | 4,041          | 5,136          | 3,855          |
| Minority interests                                                       | 0              | 64             | 80             |
| Shareholders' equity                                                     | 14,604         | 15,676         | 15,505         |
| <b>TOTAL LIABILITIES AND SHARHOLDERS' EQUITY</b>                         | <b>198,209</b> | <b>213,165</b> | <b>205,896</b> |

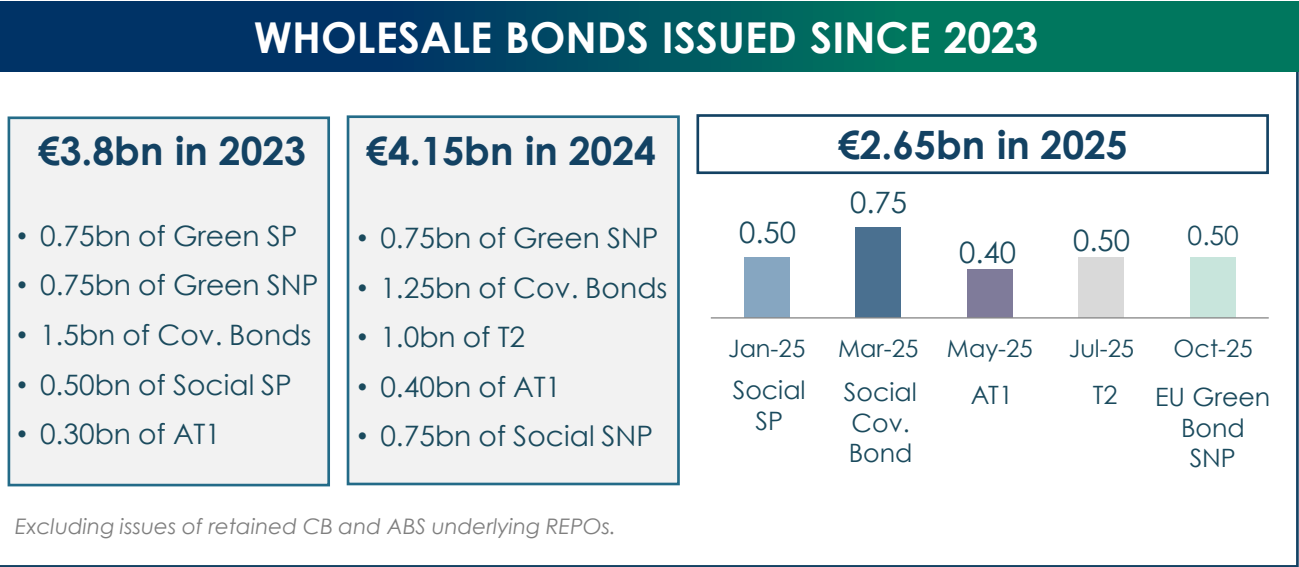
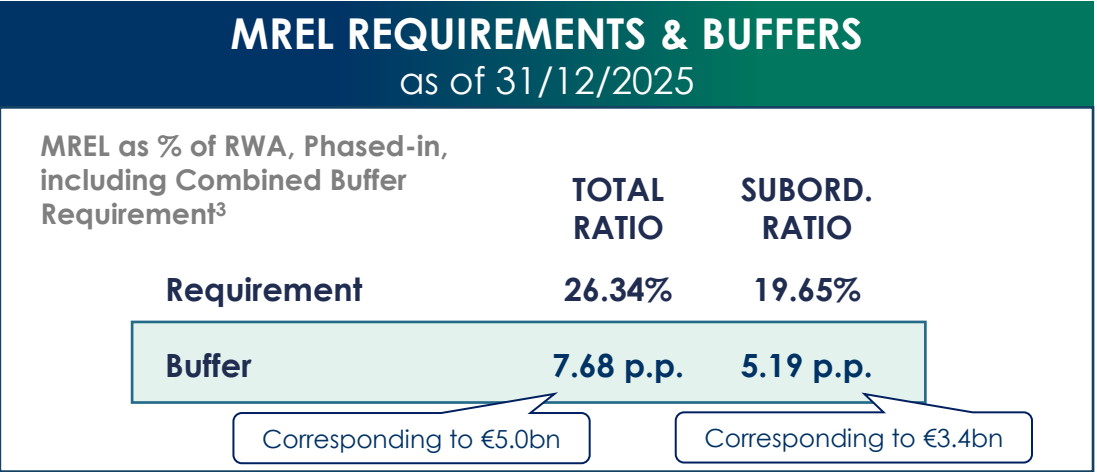
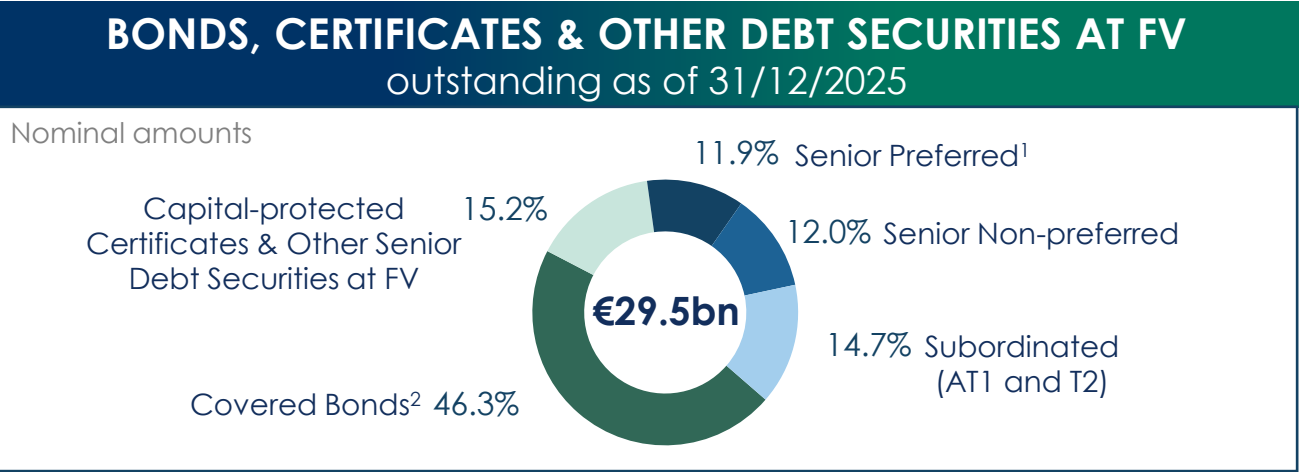
| Chg. Y/Y     |             | Chg. Q/Q      |              |
|--------------|-------------|---------------|--------------|
| Value        | %           | Value         | %            |
| -6,518       | -53.8%      | -6,470        | -53.6%       |
| 523          | 0.5%        | 743           | 0.7%         |
| 537          | 16.0%       | -217          | -5.3%        |
| -14          | 0.0%        | 960           | 1.0%         |
| 11,446       | 22.3%       | -2,540        | -3.9%        |
| 5,488        | 58.9%       | -2,059        | -12.2%       |
| 2,749        | 20.7%       | -10           | -0.1%        |
| 3,209        | 11.2%       | -470          | -1.5%        |
| 2,140        | 12.8%       | 670           | 3.7%         |
| -256         | -15.0%      | 30            | 2.1%         |
| -33          | -1.3%       | 6             | 0.2%         |
| 1,958        | 155.8%      | 8             | 0.2%         |
| -463         | -13.7%      | -18           | -0.6%        |
| -248         | -55.8%      | 12            | 6.6%         |
| -862         | -15.1%      | 291           | 6.4%         |
| <b>7,687</b> | <b>3.9%</b> | <b>-7,269</b> | <b>-3.4%</b> |

| Chg. Y/Y     |             | Chg. Q/Q      |              |
|--------------|-------------|---------------|--------------|
| Value        | %           | Value         | %            |
| 6,238        | 4.9%        | 3,067         | 2.4%         |
| 6,507        | 6.3%        | 4,290         | 4.1%         |
| -269         | -1.2%       | -1,223        | -5.0%        |
| 1,958        | 12.1%       | 548           | 3.1%         |
| 674          | 20.2%       | 43            | 1.1%         |
| 1,284        | 10.0%       | 505           | 3.7%         |
| 241          | 3.8%        | 1,371         | 26.4%        |
| 25           | 3.8%        | 31            | 4.9%         |
| -1,543       | -5.4%       | -10,786       | -28.4%       |
| 23           | 41.5%       | -1            | -1.7%        |
| -128         | -12.9%      | 25            | 2.9%         |
| 80           | 16.9%       | -87           | -13.7%       |
| -1           | -100.0%     | 0             | n.m.         |
| -186         | -4.6%       | -1,281        | -24.9%       |
| 80           | n.m.        | 16            | 25.4%        |
| 901          | 6.2%        | -171          | -1.1%        |
| <b>7,687</b> | <b>3.9%</b> | <b>-7,269</b> | <b>-3.4%</b> |

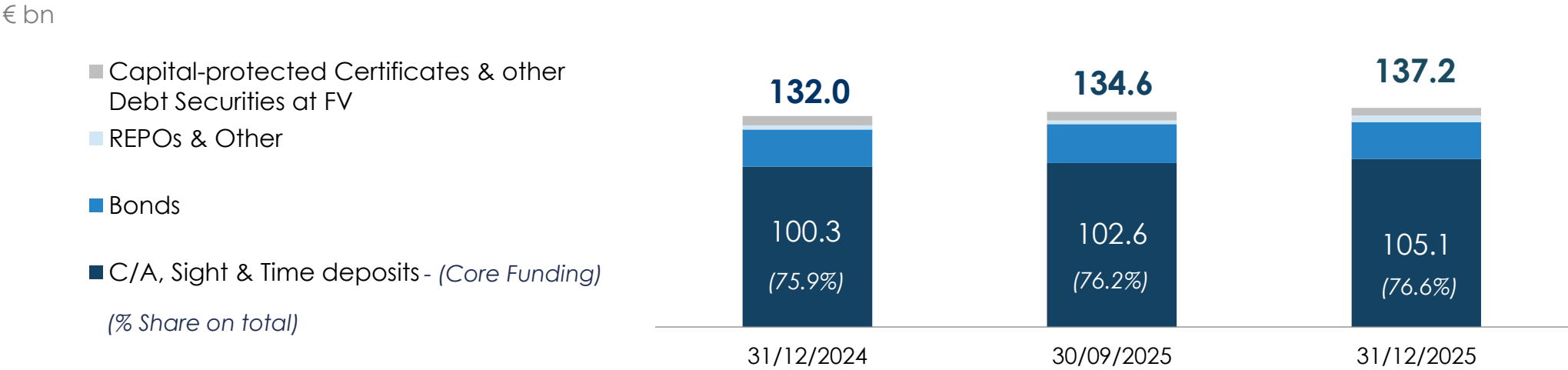
# Strong and well diversified liability profile, driven by successful issuance activity

Managerial data of the banking business



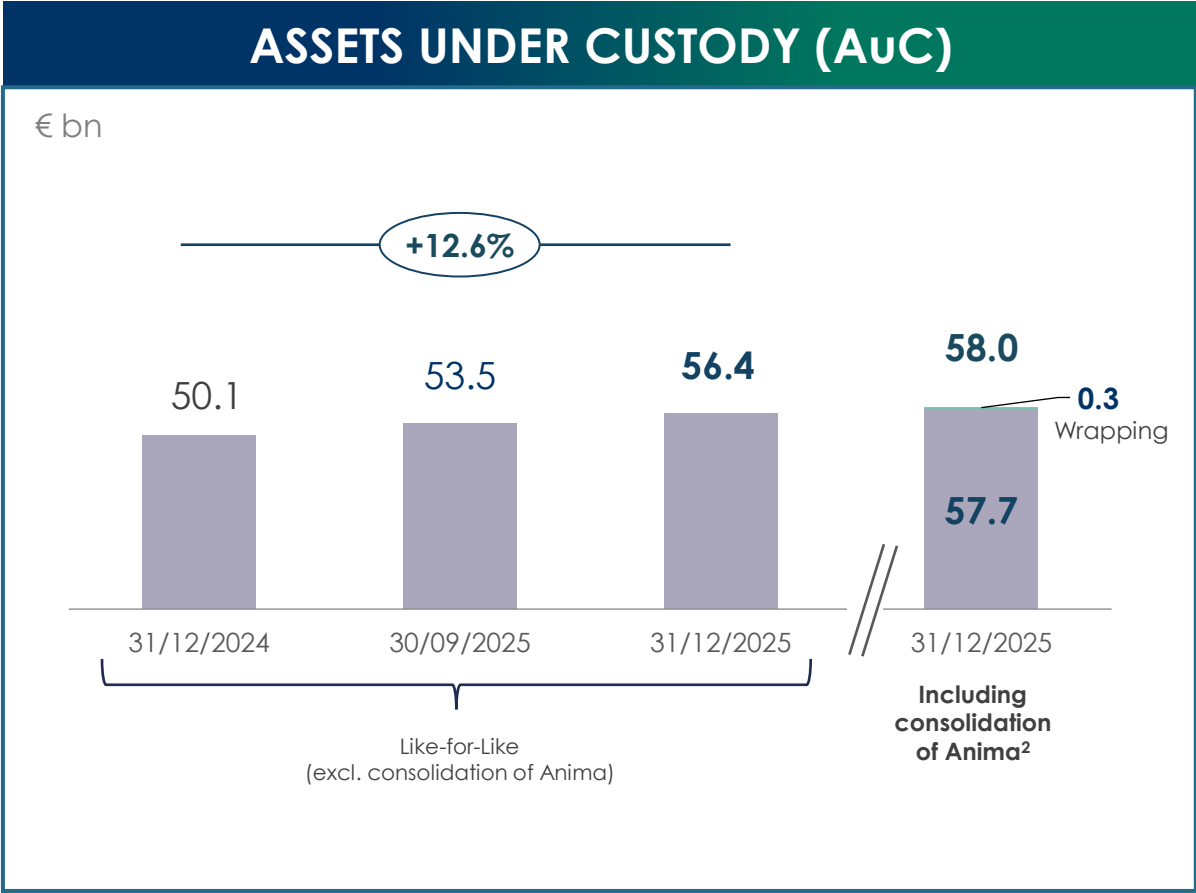
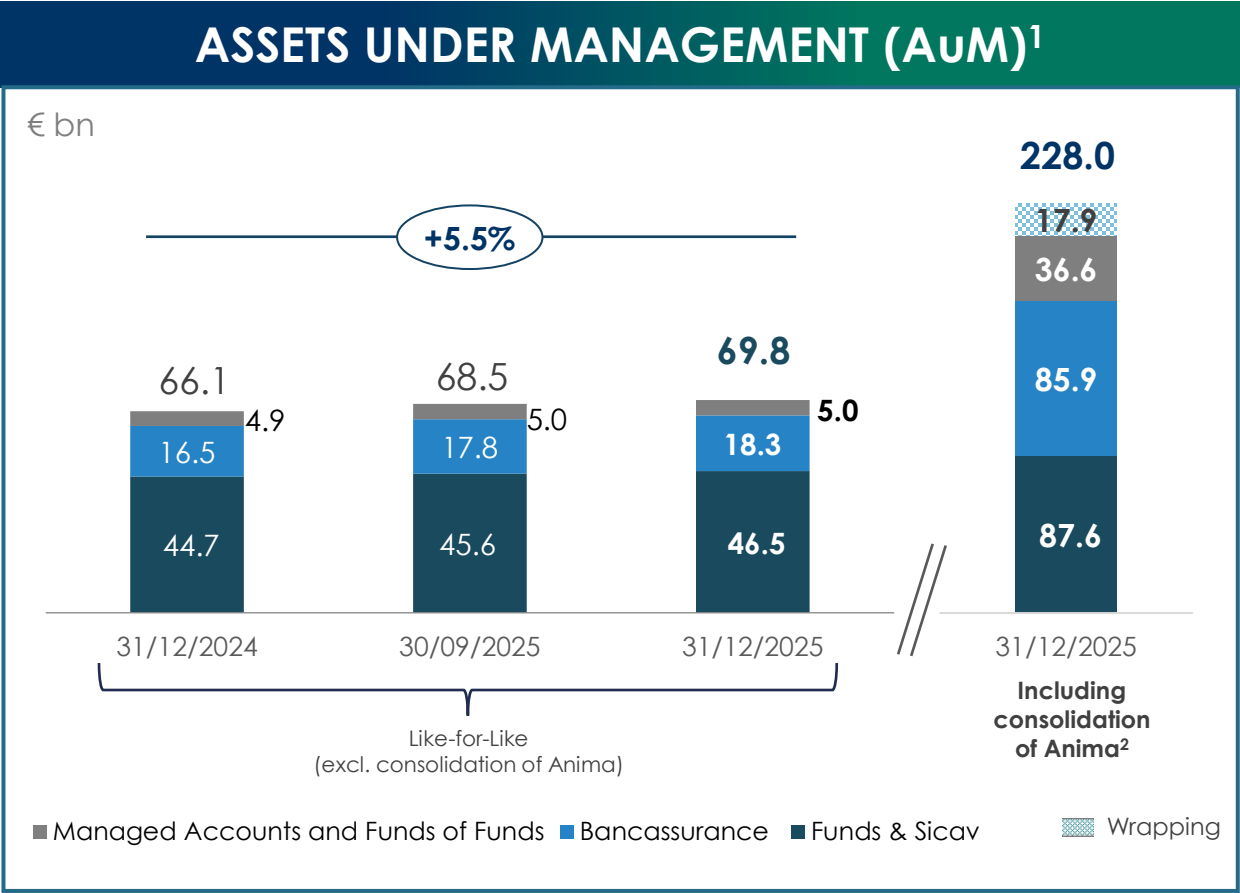
# Total Direct Funding from the Banking business

## EVOLUTION OF TOTAL DIRECT FUNDING



|                                                              | 31/12/24     | 30/09/25     | 31/12/25     | % chg. Y/Y  | % chg. Q/Q  |
|--------------------------------------------------------------|--------------|--------------|--------------|-------------|-------------|
| C/A & Sight deposits                                         | 98.8         | 101.4        | 103.8        | 5.1%        | 2.4%        |
| Time deposits                                                | 1.4          | 1.2          | 1.3          | -12.0%      | 4.0%        |
| Bonds                                                        | 23.4         | 24.3         | 23.1         | -1.1%       | -5.0%       |
| REPOs & Other                                                | 2.5          | 2.4          | 4.2          | 65.4%       | 77.3%       |
| Capital-protected Certificates & other Debt Securities at FV | 5.9          | 5.3          | 4.8          | -18.8%      | -10.2%      |
| <b>Total Direct Funding</b>                                  | <b>132.0</b> | <b>134.6</b> | <b>137.2</b> | <b>3.9%</b> | <b>1.9%</b> |

# Indirect Customer Funding at €286.0bn, including the consolidation of Anima



■ Indirect Customer Funding up at €126.1bn, excluding the consolidation of Anima: +8.6% Y/Y on a Like-for-Like basis

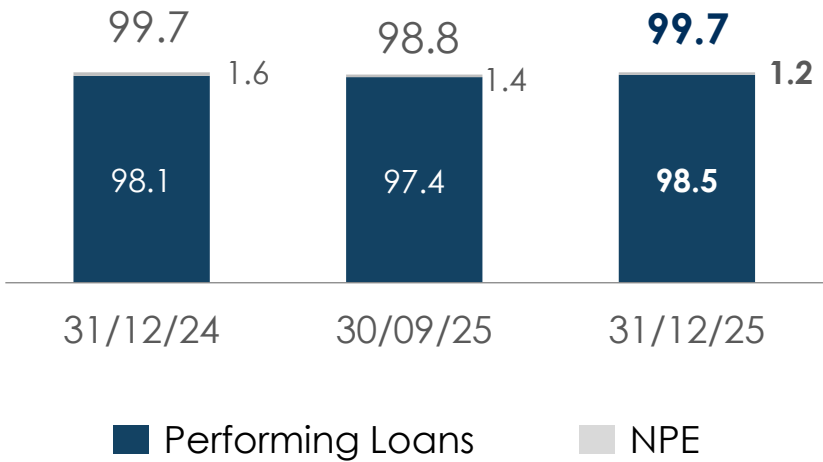
**Managerial data**

**Notes:** 1. AuM from Bancassurance as of 31/12/2025 contains €17.7bn pertaining to Banco BPM Vita, Vera Vita and BBPM Life included also in the balance sheet item "Insurance Direct Funding and Insurance liabilities", as fully consolidated (€17.2bn as of 30/09/2025; €16.0bn as of 31/12/2024). 2. Gross of Anima wrapping (investments by Anima products into other Anima products), both retail and institutional. AUC include also assets under advisory.

# Net Customer Loans at Amortized Cost

## EVOLUTION OF NET CUSTOMER LOANS

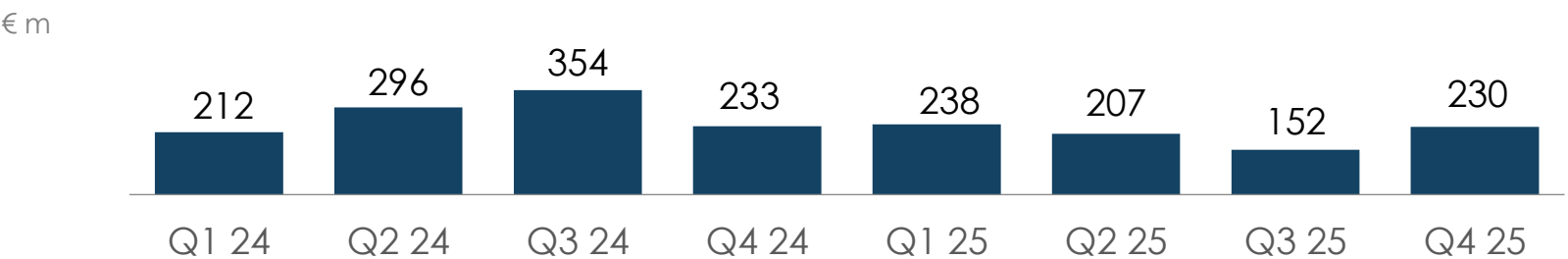
€ bn



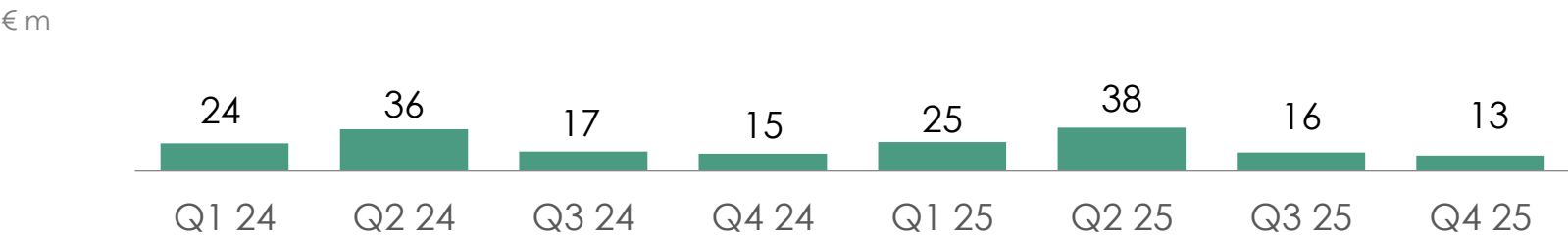
|                                      | 31/12/24    | 30/09/25    | 31/12/25    | Change        |              |
|--------------------------------------|-------------|-------------|-------------|---------------|--------------|
|                                      |             |             |             | In % Y/Y      | In % Q/Q     |
| <b>Net Performing Customer Loans</b> | <b>94.8</b> | <b>93.1</b> | <b>94.2</b> | <b>-0.7%</b>  | <b>1.2%</b>  |
| <b>Core customer loans</b>           | <b>94.8</b> | <b>93.1</b> | <b>94.2</b> | <b>-0.7%</b>  | <b>1.2%</b>  |
| - Medium/Long-Term loans             | 75.2        | 74.5        | 74.5        | -0.9%         | 0.0%         |
| - Current Accounts                   | 7.7         | 7.4         | 7.4         | -4.3%         | 0.4%         |
| - Cards & Personal Loans             | 0.5         | 0.4         | 0.4         | -20.1%        | -0.8%        |
| - Other loans                        | 11.5        | 10.8        | 11.9        | 4.0%          | 9.9%         |
| <b>Repos</b>                         | <b>3.0</b>  | <b>4.0</b>  | <b>4.0</b>  | <b>34.8%</b>  | <b>-0.2%</b> |
| <b>Leasing</b>                       | <b>0.3</b>  | <b>0.3</b>  | <b>0.2</b>  | <b>-21.7%</b> | <b>-8.6%</b> |
| <b>Total Net Performing Loans</b>    | <b>98.1</b> | <b>97.4</b> | <b>98.5</b> | <b>0.4%</b>   | <b>1.1%</b>  |

# NPE migration dynamics

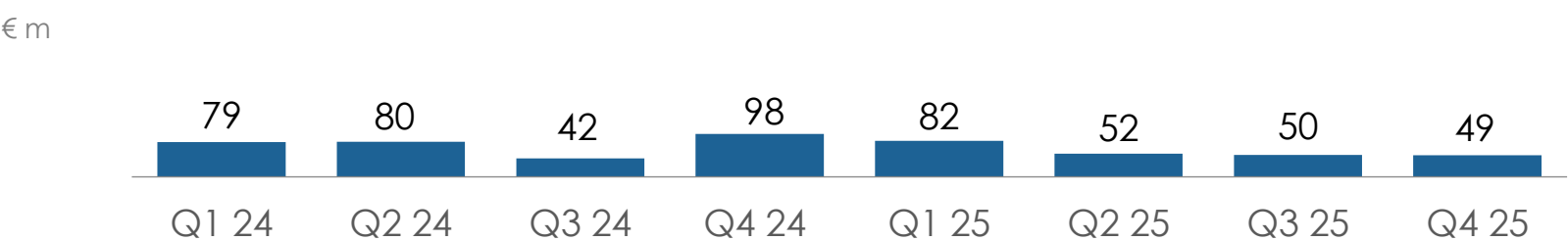
**Inflows from  
Performing to NPEs**



**Outflows from NPEs  
to Perf. Loans**



**Flows from UTP to  
Bad Loans**



# Asset Quality details

## Loans to Customers at AC

| Gross exposures<br>€ m and % | 31/12/2024     | 30/09/2025     | 31/12/2025     | Chg. Y/Y    |               | Chg. Q/Q    |              |
|------------------------------|----------------|----------------|----------------|-------------|---------------|-------------|--------------|
|                              |                |                |                | Value       | %             | Value       | %            |
| Bad Loans                    | 1,160          | 989            | 850            | -310        | -26.7%        | -139        | -14.0%       |
| UTP                          | 1,552          | 1,430          | 1,346          | -206        | -13.3%        | -84         | -5.9%        |
| Past Due                     | 143            | 67             | 55             | -88         | -61.6%        | -12         | -18.4%       |
| <b>NPE</b>                   | <b>2,855</b>   | <b>2,486</b>   | <b>2,251</b>   | <b>-604</b> | <b>-21.1%</b> | <b>-235</b> | <b>-9.5%</b> |
| Performing Loans             | 98,587         | 97,853         | 98,951         | 365         | 0.4%          | 1,098       | 1.1%         |
| <b>TOTAL CUSTOMER LOANS</b>  | <b>101,442</b> | <b>100,340</b> | <b>101,202</b> | <b>-239</b> | <b>-0.2%</b>  | <b>863</b>  | <b>0.9%</b>  |

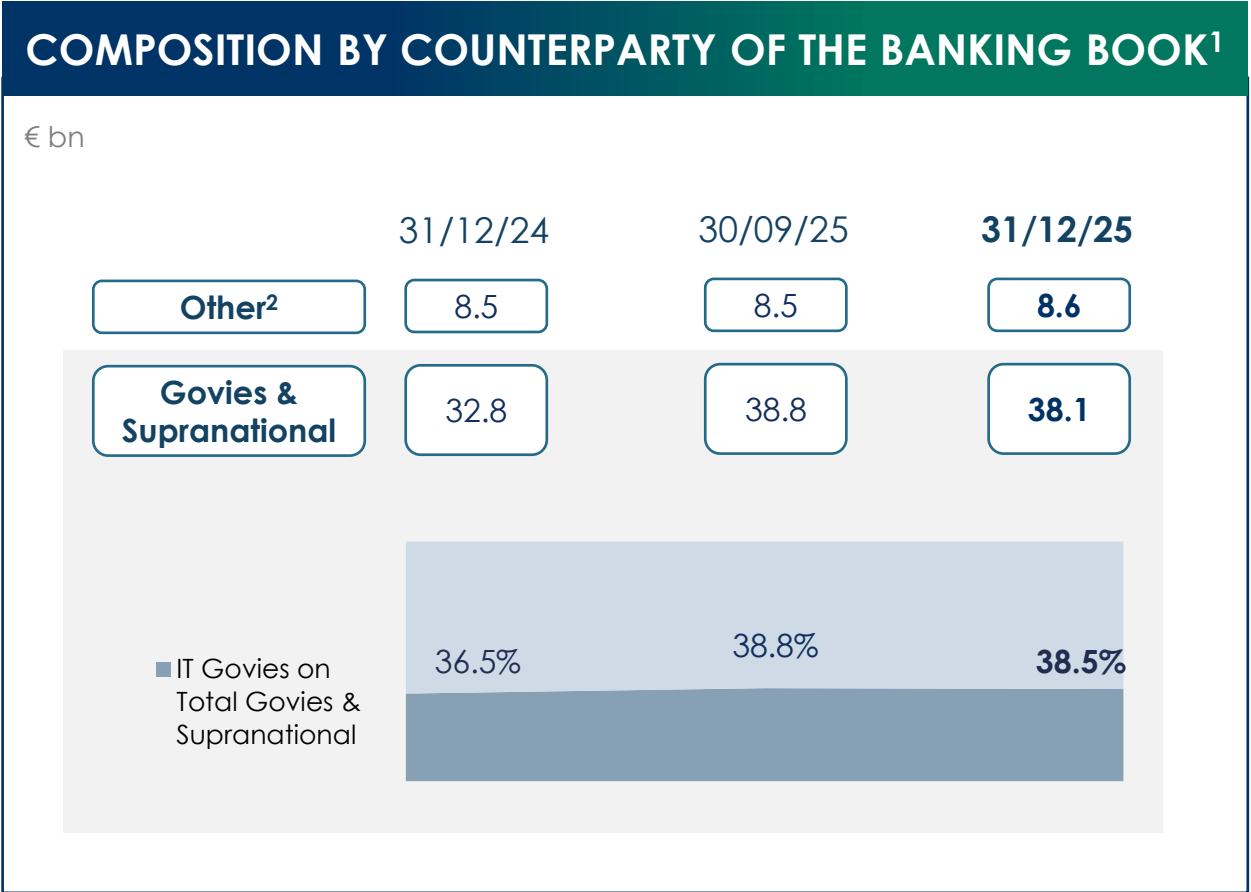
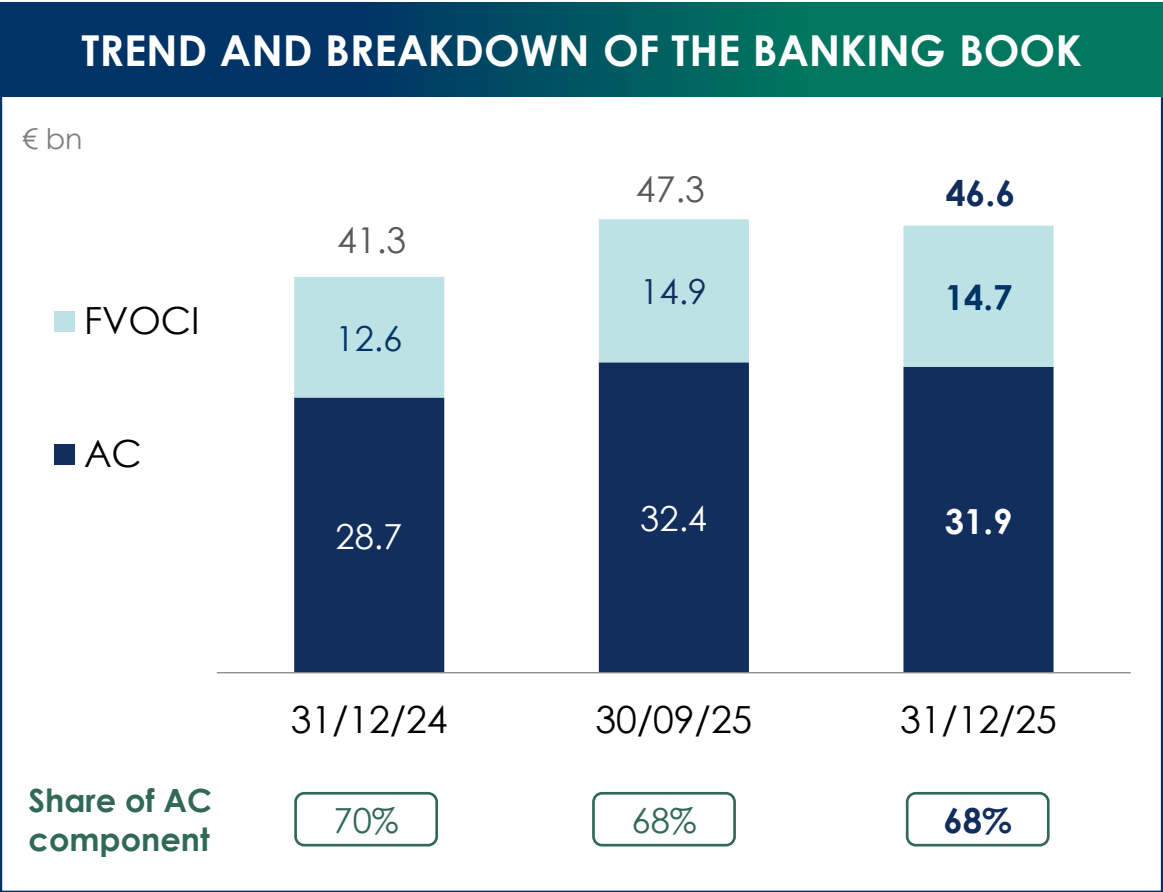
| Total Value Adjustments<br>€ m and % | 31/12/2024    | 30/09/2025    | 31/12/2025    | Chg. Y/Y   |               | Chg. Q/Q  |              |
|--------------------------------------|---------------|---------------|---------------|------------|---------------|-----------|--------------|
|                                      |               |               |               | Value      | %             | Value     | %            |
| Bad Loans                            | -669          | -582          | -496          | 173        | -25.9%        | 86        | -14.8%       |
| UTP                                  | -573          | -537          | -525          | 48         | -8.3%         | 11        | -2.1%        |
| Past Due                             | -32           | -17           | -16           | 17         | -52.3%        | 1         | -8.7%        |
| <b>NPE</b>                           | <b>-1,274</b> | <b>-1,136</b> | <b>-1,037</b> | <b>238</b> | <b>-18.7%</b> | <b>99</b> | <b>-8.7%</b> |
| Performing Loans                     | -440          | -451          | -452          | -12        | 2.8%          | -2        | 0.4%         |
| <b>TOTAL</b>                         | <b>-1,714</b> | <b>-1,586</b> | <b>-1,489</b> | <b>225</b> | <b>-13.2%</b> | <b>97</b> | <b>-6.1%</b> |

- The overlays as at 31/12/25 amount at €144m

| Net exposures<br>€ m and %  | 31/12/2024    | 30/09/2025    | 31/12/2025    | Chg. Y/Y    |               | Chg. Q/Q    |               |
|-----------------------------|---------------|---------------|---------------|-------------|---------------|-------------|---------------|
|                             |               |               |               | Value       | %             | Value       | %             |
| Bad Loans                   | 491           | 407           | 355           | -137        | -27.8%        | -52         | -12.9%        |
| UTP                         | 979           | 894           | 821           | -158        | -16.2%        | -73         | -8.2%         |
| Past Due                    | 110           | 50            | 39            | -71         | -64.3%        | -11         | -21.6%        |
| <b>NPE</b>                  | <b>1,580</b>  | <b>1,351</b>  | <b>1,215</b>  | <b>-366</b> | <b>-23.1%</b> | <b>-136</b> | <b>-10.1%</b> |
| Performing Loans            | 98,147        | 97,403        | 98,499        | 352         | 0.4%          | 1,096       | 1.1%          |
| <b>TOTAL CUSTOMER LOANS</b> | <b>99,727</b> | <b>98,754</b> | <b>99,714</b> | <b>-14</b>  | <b>0.0%</b>   | <b>960</b>  | <b>1.0%</b>   |

| Coverage ratios<br>%        | 31/12/2024    | 30/09/2025    | 31/12/2025    |
|-----------------------------|---------------|---------------|---------------|
| Bad Loans                   | 57.64%        | 58.84%        | 58.29%        |
| UTP                         | 36.93%        | 37.52%        | 39.03%        |
| Past Due                    | 22.78%        | 25.34%        | 28.32%        |
| <b>NPE</b>                  | <b>44.64%</b> | <b>45.67%</b> | <b>46.04%</b> |
| Performing Loans            | 0.45%         | 0.46%         | 0.46%         |
| <b>TOTAL CUSTOMER LOANS</b> | <b>1.69%</b>  | <b>1.58%</b>  | <b>1.47%</b>  |

# Optimization and diversification of Debt Securities portfolio



# Capital position in detail

| FULLY PHASED CAPITAL POSITION (€ m and %) | 31/12/2024 | 30/09/2025 | 31/12/2025 |
|-------------------------------------------|------------|------------|------------|
| CET 1 Capital                             | 9,275      | 8,714      | 8,855      |
| T1 Capital                                | 10,665     | 10,104     | 10,245     |
| Total Capital                             | 12,530     | 12,578     | 12,467     |
| RWA                                       | 61,639     | 64,470     | 65,210     |
| CET 1 Ratio                               | 15.05%     | 13.52%     | 13.58%     |
| AT1                                       | 2.25%      | 2.16%      | 2.13%      |
| T1 Ratio                                  | 17.30%     | 15.67%     | 15.71%     |
| Tier 2                                    | 3.03%      | 3.84%      | 3.41%      |
| Total Capital Ratio                       | 20.33%     | 19.51%     | 19.12%     |

| LEVERAGE FULLY PHASED (€/m and %) | 31/12/2024 | 30/09/2025 | 31/12/2025 |
|-----------------------------------|------------|------------|------------|
| Total Exposure                    | 204,755    | 218,943    | 203,833    |
| Class 1 Capital                   | 10,665     | 10,104     | 10,245     |
| Leverage Ratio                    | 5.21%      | 4.62%      | 5.03%      |

Data as at 30/09/2025 and as at 31/12/2025 Fully Phased for the exclusion of the application of Art.468 of the CRR 3 on FVOCI reserves

The ratios Phased-in as at 31/12/2025, including the application of the Art.468 of the CRR 3 on FVOCI reserves are the following:

- **CET 1: 14.32%** (14.36% as at 30/09/2025)
- **TIER 1: 16.45%** (16.51% as at 30/09/2025)
- **TOTAL CAPITAL: 19.86%** (20.35% as at 30/09/2025)

See methodological notes

Leverage ratio Phased-in as at 31/12/2025, including the application of the Art.468 of the CRR 3 on FVOCI reserves:

- **5.26%** (4.86% as at 30/09/2025)

See methodological notes

# Sustainability ESG Update – Key results achieved in FY 2025

## Sustainability ESG KPIs



**Low-Carbon New M/L Term financing<sup>1</sup>**

| FY 2024 | FY 2025 |
|---------|---------|
| €5.7bn  | €7.6bn  |



**Women in managerial positions<sup>2</sup>**

| 31/12/24 | 31/12/25 |
|----------|----------|
| 30.7%    | 33.0%    |

- **NEW HIRINGS FOR GENERATIONAL CHANGE: #480** in FY 2025 (#222 in FY 2024)
- **DONATIONS FOR E-S PROJECTS €6.7m** in FY 2025 (€6.3m in FY 2024)
- **NEW LENDING TO THIRD SECTOR €236m** in FY 2025 (€202m in FY 2024 *normalised*)



**Issuance of Green, Social & Sustainability Bonds**

| FY 2024 | FY 2025 |
|---------|---------|
| €1.50bn | €1.75bn |

### In 2025

- First Italian Social Bond issued in 2025 (€500m in Jan.)
- First Social Covered Bond issued by the Group (€750m in Mar.)
- **€500m EU Green Bond SNP → first EU-labelled Green bond issued by an IT bank**

**ESG bond issuance activities with Banca Akros as Joint Bookrunner/ Lead Manager**

| FY 2024 | FY 2025 |
|---------|---------|
| €9.4bn  | €9.7bn  |

**Share of ESG bonds in the Corporate bond proprietary portfolio (banking book)<sup>3</sup>**

| 31/12/24 | 31/12/25 |
|----------|----------|
| 35.0%    | 40.0%    |

## Main Sustainability ESG Achievements



- **Status of achievement** as of 31/12/24 of our **2030 decarbonization targets on most carbon intensive sectors** released in May 2025
- **Transition Plans including short-term actions** already in place, with disclosure in May 2025 also of the **medium-long term levers** to be activated to **achieve the 2030 targets**
- **FURTHER IMPROVEMENT IN ESG ANALYSIS WITHIN LENDING POLICIES:** transition plans of the companies operating in the most carbon-intensive sectors (based on their Sustainability Reports) have been compared with BBPM's 2030 targets
- **BANCO BPM FIRST SUSTAINABILITY STATEMENT RELEASED IN MARCH 2025**
- **BANCA ALETTI'S FIRST PAI (PRINCIPAL ADVERSE IMPACT) STATEMENT PUBLISHED IN JUNE 2025**
- **PUBLICATION OF EU GREEN BOND FACTSHEET IN OCTOBER → PIONEER AMONG ITALIAN BANKS AND SECOND FI ISSUER WORLDWIDE**



# Significant improvements in ESG Ratings in 2025



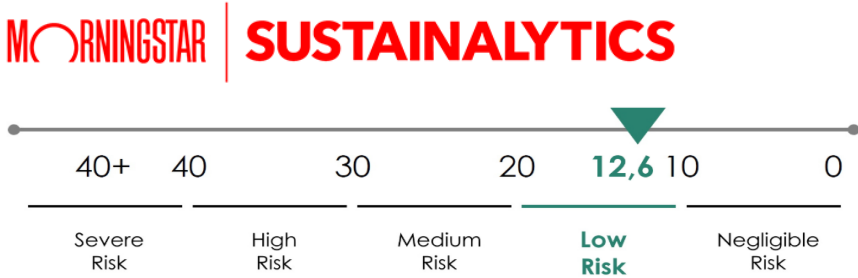
Corporate ESG  
Performance

Prime

RATED BY

ISS ESG

- ISS ESG Corporate Rating upgraded to C (Prime Status) in January 2025 (from C-/Not Prime)
- Transparency Level improved to ‘Very High’ (from ‘High’)



ESG Risk Rating improved to 12.6 in December 2025 (from 13.2), notwithstanding methodological headwinds

MSCI

ESG RATINGS

AA

CCC B BB BBB A AA AAA

Rating upgraded to AA (Leader) in March 2025 (from A (Average))

## S&P Global

- S&P Global ESG Score improved to 59/100 in October 2025 (from 54/100)
- Industry CSA Score Average at 35/100

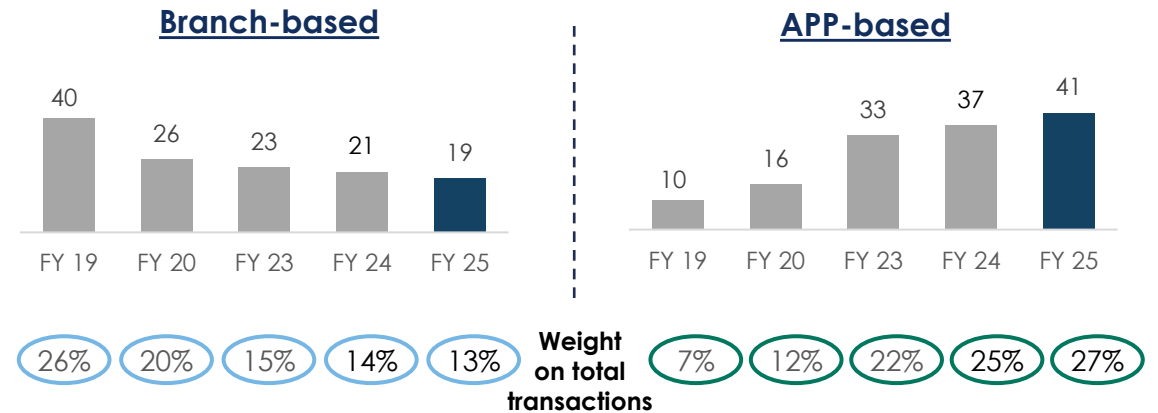
# Successfully continuing our digitalization path

## MAIN ACHIEVEMENTS IN 2025

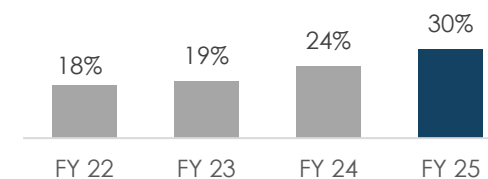
- Wider **digitalized customer base**: >#1.85m individual customers with **Digital Identity** (72% of active customers) and 53% of **Small Business** customers with **APP** Mobile
- Further significant steps towards **paperless processes**:
  - Dematerialization of **transparency-related communications** involving #1.2m customer accounts<sup>1</sup>
  - Introduced **in-branch new streamlined digital processes** for current account opening and personal loan signing
- New affordability engine implementation for **SME-focused Smart Lending** process
- Growing contribution of **Digital onboarding** to customer acquisition (nearly 30% of new Retail customers acquired through digital channels)
- Continuous focus of our **Digital Branch** on commercial activity (54% of total interactions)

## DIGITAL BANKING KPIs

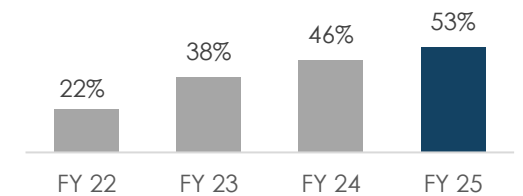
### # BRANCH AND APP-BASED TRANSACTIONS (M)



### % DIGITAL ONBOARDING<sup>2</sup>



### % SME CUSTOMERS WITH APP



# DEFINITIONS OF KEY INDICATORS INCLUDED IN THE PRESENTATION

| INDICATOR                            | DEFINITION                                                                                                                                                                                                                        |
|--------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>P&amp;L Adjusted</b>              | P&L data excluding all one-offs indicated in the Explanatory Notes of the pertinent financial results Press Release                                                                                                               |
| <b>CASH + UNENCUMBERED ASSETS</b>    | Including assets received as collateral, net of accrued interests. Managerial data, net of haircuts                                                                                                                               |
| <b>CORE REVENUES</b>                 | Core Revenues: NII + Net Commissions + Income from Associates and Income from Insurance business                                                                                                                                  |
| <b>COST OF RISK</b>                  | Loan loss Provisions / Total Net Customer Loans at Amortised Cost. Annualised for interim periods                                                                                                                                 |
| <b>CURE RATE</b>                     | Flows from UTP to Performing loans / Stock of UTP (GBV BoP). Excluding loans at IFRS 5. Annualised for interim periods                                                                                                            |
| <b>CUSTOMER LOANS</b>                | Loans to customers at Amortised Costs, excluding debt securities                                                                                                                                                                  |
| <b>DEFAULT RATE</b>                  | Flows from Performing to NPEs / Stock of performing loans (GBV BoP). Annualised for interim periods                                                                                                                               |
| <b>INDIRECT CUSTOMER FUNDING</b>     | Assets under Management (in the form of Funds & Sicav , Bancassurance and Managed Accounts & Funds of Funds) + Assets under Custody net of Capital-protected Certificates, as they have been regrouped under Total Direct Funding |
| <b>INVESTMENT PRODUCT PLACEMENTS</b> | Managerial data: Funds & Sicav , Bancassurance, Managed Accounts & Funds of Funds, Certificates and other Debt Securities at FV                                                                                                   |
| <b>MREL BUFFER</b>                   | MREL as % of RWA, including Combined Buffer Requirement                                                                                                                                                                           |
| <b>NET DEFAULT RATE</b>              | Net flows to NPEs from Performing / Stock of Performing loans (GBV BoP). Annualised for interim periods                                                                                                                           |
| <b>NEW LENDING</b>                   | Managerial data: M/L-term Mortgages (Secured and Unsec.), Pool & Structured Finance (including revolving) and ST Unsec. Loans                                                                                                     |
| <b>ROE</b>                           | Calculated as Net Profit from P&L / Shareholders' Equity (EoP, excluding Net Profit of the period and AT1 instruments and also adjusted for interim dividend)                                                                     |
| <b>ROTE</b>                          | Calculated as Net Profit from P&L / Tangible Shareholders' Equity (EoP, excluding Net Profit of the period, AT1 instruments, Intangible assets net of fiscal effect and also adjusted for interim dividend)                       |
| <b>TOTAL DIRECT FUNDING</b>          | Total Direct Funding from the Banking Business (C/A & Sight deposits, Time deposits, Bonds, REPOs & Other) + Capital-protected Certificates and Other Debt Securities at FV                                                       |

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